

COUNTY COUNCIL OF BEAUFORT COUNTY  
ADMINISTRATION BUILDING  
BEAUFORT COUNTY GOVERNMENT ROBERT SMALLS COMPLEX  
100 RIBAUT ROAD  
POST OFFICE DRAWER 1228  
BEAUFORT, SOUTH CAROLINA 29901-1228  
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AGENDA  
PUBLIC FACILITIES COMMITTEE

Monday, May 15, 2017  
4:00 p.m.

Executive Conference Room, Administration Building  
Beaufort County Government Robert Smalls Complex  
100 Ribaut Road, Beaufort

Committee Members:

Stu Rodman, Chairman  
York Glover, Vice Chairman  
Rick Caporale  
Michael Covert  
Alice Howard  
Jerry Stewart  
Roberts "Tabor" Vaux

Staff Support:

Colin Kinton, Division Director  
Transportation Engineering  
Eric Larson, Division Director  
Environmental Engineering  
Robert McFee, Division Director  
Facilities and Construction Engineering

1. CALL TO ORDER – 4:00 P.M.
2. CONSIDERATION OF REAPPOINTMENTS AND APPOINTMENTS
  - A. SOLID WASTE AND RECYCLING BOARD
3. DISCUSSION / PLANTATION BUSINESS PARK ROAD TRANSFER
4. UPDATE / LOCAL PREFERENCE
5. CONSIDERATION OF CONTRACT AWARD / HAULING SERVICES FOR BEAUFORT COUNTY (\$1,195,176) ([backup](#))
6. APPROVAL OF LETTER OF INTENT TO CONTRACT FOR 41 AIR CONDITIONING REPLACEMENT UNITS
7. DISCUSSION / SIDEWALKS AND PATHWAYS ([backup](#))
8. U.S. 278 GATEWAY CORRIDOR ([backup](#))
  - A. APPROVAL OF \$2 MILLION ENVIRONMENTAL ASSESSMENT GUARANTEE WITH SCDOT
  - B. DISCUSSION OF LONG-TERM FUNDING ALTERNATIVES
9. ADJOURNMENT

Dialog With Staff / Open Issues / Future Agenda Items

Maintenance of Municipality Acquired Roads  
Marshside Mama Sublease Agreements  
Myrtle Park Office Complex  
Solid Waste and Recycling

2017 Strategic Plan Committee Assignments

Long-Term County Offices Plan  
Detention Center (\$3 Million)  
Solid Waste curbside Pick Up/Recycling Implementation  
County Facilities Condition Assessment and Plan  
County Roads Update/Financing Plan  
Arthur Horne Building





## COUNTY COUNCIL OF BEAUFORT COUNTY

### PURCHASING DEPARTMENT

106 Industrial Village Road, Bldg. 2, Post Office Drawer 1228  
Beaufort, South Carolina 29901-1228

David L Thomas, Purchasing Director  
dthomas@bcgov.net 843.255.2353

**TO:** Councilman Stu Rodman, Chairman, Public Facilities Committee

**FROM:** David L Thomas. CPPO. Purchasing Director

**SUBJ:** New Contract as a Result of Solicitation  
RFP 042017, Hauling Services for Beaufort County

**DATE:** 05/10/2017

#### **BACKGROUND:**

Beaufort County issued a Request for Proposal (RFP) to solicit proposals from qualified firms to provide services to Beaufort County Public Works Department Solid Waste and Recycling section to provide hauling services for County Convenience Centers. Services include the removal and transport of full containers to the appropriate landfill for disposal within time limits specified by contract and the leasing of containers for each center. A pre-proposal meeting was held March 23, 2017, and proposals were opened on May 20, 2017. The County received proposals from three firms listed below.

The staff evaluation committee reviewed the proposals for capability, the firms' experience, performance capability and proposed cost. Evaluation committee members consisted of David Wilhelm, Public Works Director; Jim Minor, Solid Waste Manager; John Miller, Public Works Operations Manager, Bradley McAbee Solid Waste Operations Superintendent and Cindy Carter, Solid Waste Data Analyst/Information Coordinator. The panel ranked the firms according to the RFP selection criteria and determined Republic Services to be the top ranked firm.

#### **VENDOR INFORMATION:**

Republic Services, Beaufort, SC

#### **COST:**

\$1,195,176

Waste Pro, Hardeeville, SC

\$1,463,961

Waste Management, Ridgeland, SC

\$1,937,168.64

#### **FUNDING:**

Solid Waste and Recycling Account 10001340-51165. New contract will be effective July 1, 2017 (Fiscal Year 2018).

Funding approved:  By:  Date:

**FOR ACTION:** Public Facilities Committee on May 15, 2017.

**RECOMMENDATION:**

The Purchasing Department recommends that the Public Facilities Committee approve and recommend to County Council the contract award to Republic Services in the amount of \$1,195,176.00. (Estimate based on average number of container pulls which will vary.)

Attachment:



cc: Gary Kubic, County Administrator

Approved:  Date:

Check to override approval: ☒ Overridden by:

Override Date:

Joshua Gruber, Deputy County Administrator/Special Counsel

Approved:  Date:

Check to override approval: ☐ Overridden by:

Override Date:

Alicia Holland, Assistant County Administrator, Finance

Approved:  Date:

Approved:  Date:

Check to override approval: ☐ Overridden by:

Override Date:

ready for admin: ☒

Approved:  Date:

Check to override approval: ☐ Overridden by:

Override Date:

ready for admin: ☒

Approved:  Date:

Check to override approval: ☐ Overridden by:

Override Date:

ready for admin: ☒

**After Initial Submission, Use the Save and Close Buttons**

PRELIMINARY BID TABULATION  
PURCHASING DEPARTMENT

ATTACHMENT 1



Project Name:	Hauling Services
Project Number:	RFP #042017
Project Budget:	
Bid Opening Date	Friday, March 10, 2017
Time:	3:00 PM
Location:	Building #2 106 Industrial Village Rd, Beaufort, SC
Bid Administrator	Dave Thomas, Beaufort County Purchasing Director
Bid Recorder:	Jim Minor, Solid Waste Manager

BIDDER	Rater 1	Rater 2	Rater 3	Rater 4	Rater 5	Total	Average Score	Rank
Republic Services	87	87	95	85	80	434	86.80	1
Waste Pro	69	68	85	50	55	327	65.40	3
Waste Management	79	71	75	70	55	350	70.00	2

DOC	Class 3 (MSW)	Class 2 (C&D/B)	Class 1 (Yard)
Hilton Head	36.39	49.58	30.64
Big Estate	1.94	1.67	0.22
Lobeco	8.25	8.42	2.92
Sheldon	1.83	1.75	0.33
Gate	19.67	30.56	18.19
Shanklin	19.36	5.53	4.56
Coffin Point	1.94	3.83	3.28
Cuffy	1.78	2.44	0.81
St. Helena	23.06	33.64	25.92
Bluffton	49.33	43.81	36.83
Pritchardville	15.61	17.78	8.67
Daufuskie	3.08		0

Monthly Average pulls	511
Daufuskie average monthly pulls	4

Compactor rental	11
40 yard container rental	37
30 Yard container rental	4

BID Price			Monthly cost based on average pull			Annual cost based on average pull		
WM	Waste Pro	Republic	WM	Waste Pro	Republic	WM	Waste Pro	Republic
\$265.52	\$214.05	\$175.00	\$135,680.72	\$109,379.55	\$89,425.00			
\$3,850.00	\$1,326.80	\$1,052.00	\$15,400.00	\$5,307.20	\$4,208.00			
\$475.00	\$385.00	\$300.00	\$5,225.00	\$4,235.00	\$3,300.00			
\$125.00	\$75.00	\$65.00	\$4,625.00	\$2,775.00	\$2,405.00			
\$125.00	\$75.00	\$65.00	\$500.00	\$300.00	\$260.00			
TOTAL			\$161,430.72	\$121,996.75	\$99,598.00	\$1,937,168.64	\$1,463,961.00	\$1,195,176.00

# PROJECTS using Recurring Funds

## What types qualify?

SCDOT provides the following guidance to CTCs for selecting projects:

“C funds are for transportation projects on public property and must be accessible to the public.”



# PROJECTS using Recurring Funds

## What types qualify?

- Resurfacing
- Widening and/or realignments
- Extending shoulders
- Traffic signs/signals
- Intersection Improvements
- Turning lanes
- Sidewalks
- Pavement markings





# EXAMPLES OF INELIGIBLE PROJECTS

- Projects located on private property
- Projects not accessible to the public
- Projects not related to transportation
- Recreational projects such as tennis courts, ball fields, walking paths, or running tracks



# 278 Gateway Corridor Funding Alternatives

## Costs

Cost = \$270 million

Workforce = \$100 million / year

## Unrealistic Options

1. Bonded Property Tax:
  - Tough sell politically
  - Must couple w/ other large projects
2. Gas Tax:
  - Very political
  - At best - too little, too late
3. Electronic by the Mile:
  - Attractive future mechanism
  - But, it is in the future

## Remaining Options

1. FHA & SCDOT:
  - Preferred
  - Lengthy process
  - Historically problematic
2. Public-Private Partnerships:
  - Toll pledged revenue bonds
  - Use tax = most acceptable tax
  - Not calendar dependent
  - Eliminates the \$2 million guarantee risk
3. Bonded Sales Tax:
  - Unattractive - string of failed referenda
  - Must couple w/ other large projects
  - Blocks other needs for 10 years
  - Permitted only at General Elections