#### COUNTY COUNCIL OF BEAUFORT COUNTY

FAX: (843) 255-9401

www.bcgov.net

**AGENDA** 

PUBLIC FACILITIES COMMITTEE

Monday, May 19, 2014

4:00 p.m.

Conference Room, Building 3

Beaufort Industrial Village

104 Industrial Village Road, Beaufort

ADMINISTRATION BUILDING 100 RIBAUT ROAD POST OFFICE DRAWER 1228 BEAUFORT, SOUTH CAROLINA 29901-1228 TELEPHONE: (843) 255-1000

D. PAUL SOMMERVILLE CHAIRMAN

STEWART H. RODMAN VICE CHAIRMAN

COUNCIL MEMBERS

CYNTHIA M. BENSCH RICK CAPORALE GERALD DAWSON BRIAN E. FLEWELLING STEVEN G. FOBES WILLIAM L. MCBRIDE GERALD W. STEWART ROBERTS "TABOR" VAUX, JR. LAURA L. VON HARTEN

Committee Members:

Gerald Dawson, Chairman Steve Fobes, Vice Chairman Cynthia Bensch Rick Caporale Brian Flewelling William McBride Jerry Stewart GARY KUBIC COUNTY ADMINISTRATOR

BRYAN J. HILL DEPUTY COUNTY ADMINISTRATOR

> JOSHUA A. GRUBER COUNTY ATTORNEY

SUZANNE M. RAINEY CLERK TO COUNCIL

Staff Support: Rob McFee, Division Director

- 1. CALL TO ORDER 4:00 P.M.
- 2. CONSIDERATION OF CONTRACT AWARDS
  - A. Janitorial Services for Beaufort County (backup)
  - B. Design Build Contract for Dirt Road Paving Contract #48 Wimbee Landing Road and Huspah Drive, Sheldon (backup)
- 3. STATUS / BRIEFING ON BOUNDARY STREET PROJECT / BID RESULTS / FUNDING AVAILABILITY (INFORMATION ONLY)
- 4. BEAUFORT COUNTY DIRT ROAD PAVING REQUIREMENTS FOR DIRT ROADS WITHOUT RIGHT OF WAY
  - A. Right of Way Condemnation Request for Major Road, St. Helena Island (backup)
- 5. BEAUFORT COUNTY DIRT ROAD PAVING REQUIREMENTS FOR DIRT ROADS WITHOUT RIGHT OF WAY / REMOVAL FROM COUNTY ROAD MAINTENANCE INVENTORY REQUEST
  - A. Johnson Landing Road, Lady's Island (backup)
  - B. Trotters Loop, Lady's Island (backup)
- 6. PROPOSED AMENDMENT TO EASEMENT AGREEMENTS / CLARENDON FARMS EASEMENT AND BEAUFORT COUNTY EASEMENT AT IHLY ROAD RAIL RIGHT OF WAY (backup)
- 7. ADJOURNMENT

2014 Strategic Plan: Committee Assignments

Animal Services Facility: Evaluation and Direction Bridge Replacement Plan and Funding Mechanism County Information Technology Upgrade Plan

Countywide Telecommunications Infrastructure Master Plan: Development and Funding

Long Range Regional Transportation Model/Plan: Development

Pinckney Island: Plan and Funding Transfer Station: Direction







## COUNTY COUNCIL OF BEAUFORT COUNTY PURCHASING DEPARTMENT

106 Industrial Village Road, Bldg 2—Post Office Drawer 1228 Beaufort, South Carolina 29901-1228

TO:

Councilman Gerald Dawson, Chairman, Public Facilities Committee

FROM:

Dave Thomas, CPPO, Purchasing Director

SUBJ:

RFP # 140305 Award Recommendation for Janitorial Services for Beaufort County

DATE:

May 19, 2014

BACKGROUND: Beaufort County issued a Request for Proposals (RFP) to vendors capable of providing janitorial services for Beaufort County facilities located both North and South of the Broad River (27 facilities in the North, including additional services needed at the 14 buildings currently being serviced by Disabilities and Special Needs (DSN), and 9 facilities in the South). The intent of the RFP is to select the most qualified responsive/responsible vendor whose schedule of service, support, and price is in the best interest of Beaufort County. The scope of services will require the selected contractor to provide a complete and efficient janitorial service, including all reasonable and necessary labor, supervision, equipment, licenses, insurance, and supplies to keep the contracted areas clean and properly supplied.

The evaluation committee consisted of the following six members: Missy Easler, Fiscal Technician; Alan Eisenman, Financial Supervisor; Scott Marshall, Parks and Leisure Services Director; Jon Rembold, Airports Director; Mark Roseneau, Director of Facilities Management; and Wlodek Zaryczny, Library Director. Dave Thomas, Purchasing Director, facilitated the process and provided guidance to the evaluation committee. Monica Spells, Compliance Officer, observed all committee meetings. On March 5, 2014, Beaufort County received sixteen responses to the RFP (Attachment 1 "Final Ranking and Cost Sheet"). The evaluation committee evaluated all responses based on the selection criteria and short-listed the following five vendors for interviews: 360 Clean, A&B Cleaning Service, Beaufort Janitorial, The Budd Group, and Defender Services. The evaluation committee completed interviews on April 9, 2014 and requested "Best and Final Offers" from these five vendors with a response date of April 24, 2014. After review of the "Best and Final Offers" and consideration of the RFP evaluation criteria scoring, the panel selected A & B Cleaning Service as the number one ranked vendor to provide janitorial services for County facilities North and South of the Broad River.

| RECOMMI      | ENDED VENDOR:  |        | COST   |
|--------------|--|--------|--|
| A & B Clean  | ing Service, Inc., Greenville, NC  |        | \$585,828  |
| FUNDING:     | Account # 10001310-51210, Facilities Management Cleaning Service Account # 54000011-51210, Hilton Head Island Airport Cleaning Se Account # 51000011-51210, Lady's Island Airport Cleaning Services cal Year 2015 Budget | rvices | \$552,636<br>28,500<br><u>4,692</u><br>\$585,828 |
| rioposed ris | Account # 10001310-51210, Facilities Management Cleaning Services Account # 54000011-51210, Hilton Head Airport Cleaning Services Account # 51000011-51210, Lady's Island Airport Cleaning Services                      | Total  | \$600,000<br>30,000<br>5,000<br>\$635,000        |

**PRIOR YEAR COST:** Carolina Cleaning Services, the current janitorial vendor, had a contract from November 1, 2012 to October 31, 2013 for \$566,521. The current contract has been extended on a month-to-month basis and is scheduled to end June 30, 2014. The current cost from July 1, 2013 through April 30, 2014 is \$431,276 and the total estimated cost to June 30, 2014 is \$517,326.

FOR ACTION: Public Facilities Committee meeting on May 19, 2014.

**RECOMMENDATION:** The Purchasing Department recommends that the Public Facilities Committee approve and recommend to County Council the contract award of \$585,828 for janitorial services from the aforementioned vendor for an initial contract term of one (1) year beginning July 1, 2014 and ending June 30, 2015 with four (4) additional one (1) year contract renewal options for a potential total five (5) year contract.

CC: Gary Kubic, County Administrator

Bryan Hill, Deputy County Administrator

Alicia Holland, Chief Financial Officer

Robert McFee, Director of Engineering and Infrastructure

Mark Roseneau, Director of Facilities and Maintenance

Att: Final Ranking and Cost Sheet

Attachment 1: Final Ranking and Cost Sheet - RFP #140305 Janitorial Services for Beaufort County

| Final F | Ranking   | Score                    | Cost   |
|---------|---|--------------------------|--|
| T.      | A & B Cleaning Service, Greenville, NC<br>Remarks: Provided pricing on all locations                      | 503                      | \$585,828  |
| 2.      | Defender Services, Columbia, SC<br>Remarks: Provided pricing on all locations. The<br>scale/cost savings. | 496<br>ney did not offer | \$644,187<br>to split the contract based on economy of |
| 3.      | The Budd Group, Winston-Salem, NC Remarks: Provided pricing on all locations.                             | 492                      | \$744,424  |
| 4.      | Beaufort Janitorial, Beaufort, SC   | 482                      | \$516,857  |
|         | Remarks: Provided pricing on North of the Brotheir "Best and Final Offer".                                | oad, DSN, and P          | orters North of the Broad service only on              |
| 5,      | 360 Clean, Johns Island, SC<br>Remarks: Provided pricing on all locations.                                | 453                      | \$692,672  |
| 6.      | Heavy D's, Beaufort, SC   | 366                      | \$593,138  |
|         | Remarks: Provided pricing for North of the Bro  | oad, DSN, and Po         | orters North of the Broad.                             |
| 7.      | Hilton Head Housecare, Beaufort, SC   | 364                      | \$688,127  |
|         | Remarks: Provided pricing for North of the Bro  | oad, DSN, and Po         | orters North of the Broad.                             |
| 8.      | Modern Facility Services, East Hanover, NJ<br>Remarks: Provided pricing on all locations                  | 339                      | \$575,731  |
| 9.      | Walterboro Workforce, Walterboro, SC  | 335                      | \$208,344  |
|         | Remarks: Provided pricing on 14 buildings in t  | the North, DSN,          | and Porters in the North.                              |
| 10.     | Carolina Cleaning, Hilton Head Island, SC<br>Remarks: Provided pricing on all locations                   | 333                      | \$833,628  |
| 11.     | In & Out Cleaning, Hilton Head Island, SC   | 310                      | \$196,008  |
|         | Remarks: Provided cleaning on South of the Ba   | road and Porter s        | ervices.   |
| 12.     | Seascape Services, Bluffton, SC   | 291                      | \$266,292  |
|         | Remarks: Provided pricing on 9 buildings Sout   | th of the Broad a        | nd one Porter.   |
| 13.     | Grey Personnel, Seabrook, SC  | 200                      | \$2,545,747  |
|         | Remarks: Pricing on six buildings in the South  | and one in the N         | orth and one DSN building. No Porters.                 |
| 14.     | LowCountry House Keeping,   | 183                      | \$100,945  |
|         | Remarks: Provided pricing on three buildings?   | North of the Broa        | d, five DSN buildings and no Porters.                  |
| 15.     | Father & Sons, St. Helena, SC   | 175                      | \$261,300  |
|         | Remarks: Pricing on eleven buildings in the No  | orth, and some of        | the DSN buildings, on-call Porter.                     |
| 16.     | Joe Green Enterprises, Beaufort, SC   | 27                       | \$459,600  |
|         | Remarks: Provided pricing on thirteen building  | gs in the North or       | aly.   |

## Janitorial Services Contract Request for Proposals #140305



Public Facilities Committee Meeting May 19, 2014



## **Background**

- Carolina Cleaning current incumbent
  - Retained in whole or in part since 1997
  - Expenditure since start \$7,517,000+
  - Current contract commenced in 2010 with 4 possible annual renewals through 2015
- County opted to exercise opportunity to review market costs and level of services with new janitorial services solicitation and to place on fiscal year schedule



## **Background**

- Proposed contract affects 50 facilities
  - Geographical complexity
  - Varied uses, needs and operation hours
  - TSA background checks
  - Exposure and infectious disease control plan
  - Equipment list and product list
  - DSN cleaning 14 County facilities

**Exhibit 1: County Facilities List and Maps** 



## Advertisement

- RFP dates: 2/3/14 to 3/5/14
- Advertisement Methods
  - County website
  - Legal notices: Packet/Gazette and SCBO
  - Ads: The Gullah Sentinel and The Island News
  - E-mails to 27 known local janitorial vendors
  - County hosted 2 pre-proposal meetings



## **Post-Advertisement**

- 16 proposals received
  - 10 local
  - 3 outside Beaufort County but within state
  - 3 out of state

**Exhibit 2: List of Proposers** 



## **Review Process**

- Staff evaluation panel
  - Airports Director
  - Facility Mangagement Director
  - Financial Supervisor
  - Fiscal Technician
  - Library Director
  - Parks & Leisure Services Director

 Purchasing Director facilitated process and Compliance Officer monitored



## **Selection Process**

- Top 5 firms interviewed
- Staff propose A&B Cleaning Service, Inc.
  - \$585,828 annual contract 7/1/14 to 6/30/15
  - Clients include USC-Columbia; Albemarle County, VA; City of Roanoke, VA; Lenoir County, NC; and Town of Chapel Hill, NC
  - Based in Greenville, NC
  - Mobilization plan includes local office setup and local hiring

Exhibit 3: Final Ranking of Proposers



## **Cost Overview**

## Recent janitorial services costs

```
- Contract 11/1/10 to 10/31/11 $645,664
```

Proposed Fiscal Year 2015 \$585,828

## Beaufort County School District

- Annual janitorial contract \$5,172,689
- GCA Services Group in Knoxville, TN
- 31 schools and 1 administration building



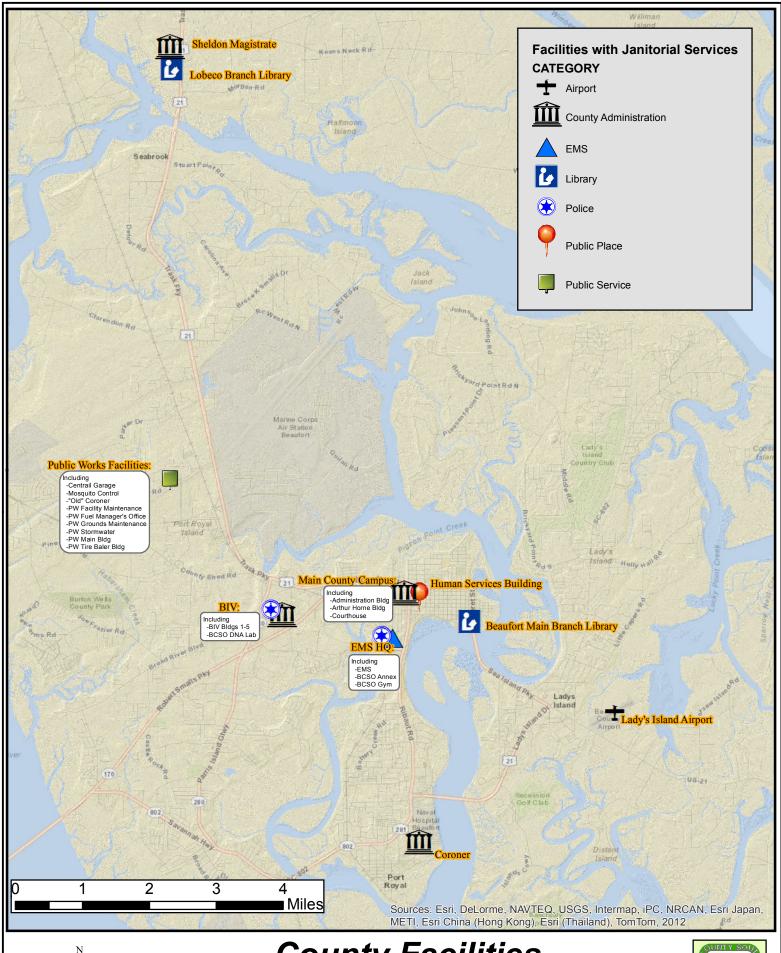
**EXHIBIT 1**Beaufort County Facilities List for Fiscal Year 2015 Countywide Janitorial Services

|    |                                  | NORTH OF BROAD (NO                   | B) LOCATIONS                |               |               |
|----|----------------------------------|--------------------------------------|-----------------------------|---------------|---------------|
| #  | Building                         | Department                           | Street Address              | Area          | Est. Sq. Feet |
| 1  | Administration Building          | Various                              | 100 Ribaut Road             | Beaufort      | 34,028        |
| 2  | Arthur Horne Building            | GIS, Magistrate, MIS                 | 104 Ribaut Road             | Beaufort      | 16,702        |
| 3  | Beaufort Branch Library          | Library                              | 311 Scott Street            | Beaufort      | 29,886        |
| 4  | BIV #1                           | Deputy Admin, Legal, ICE & Clemson   | 102 Industrial Village Road | Beaufort      | 5,000         |
| 5  | BIV #2                           | Finance, Purchasing, Risk Management | 106 Industrial Village Road | Beaufort      | 5,000         |
| 6  | BIV #3                           | Engineering                          | 104 Industrial Village Road | Beaufort      | 5,000         |
| 7  | BIV #4                           | Voter Registration                   | 15 John Galt Road           | Beaufort      | 5,000         |
| 8  | BIV #5                           | Records Management                   | 113 Industrial Village Road | Beaufort      | 10,000        |
| 9  | Central Garage                   | Public Works                         | 120 Shanklin Road           | Burton        | 2,568         |
| 10 | Coroner's Office (New)           | Coroner                              | 1804 Old Shell Road         | Port Royal    | 6,300         |
| 11 | Coroner's Office (Old)           | Coroner                              | 102 Shanklin Road           | Burton        | 896           |
| 12 | Courthouse                       | Various                              | 102 Ribaut Road             | Beaufort      | 61,797        |
| 13 | Emergency Medical Services (EMS) | EMS                                  | 2727 Depot Road             | Beaufort      | 10,783        |
| 14 | Facility Maintenance             | Public Works                         | 142 Shanklin Road           | Burton        | 5,630         |
| 15 | Fuel Manager's Office            | Public Works                         | 106 Shanklin Road           | Burton        | 896           |
| 16 | Grounds Maintenance              | Public Works                         | 140 Shanklin Road           | Burton        | 2,400         |
| 17 | Human Services Building          | Various                              | 1905 Duke Street            | Beaufort      | 33,420        |
| 18 | Lady's Island Airport            | Airport                              | 39 Airport Circle           | Lady's Island | 3,909         |
| 19 | Lobeco Branch Library            | Library                              | 1862 Trask Parkway          | Lobeco        | 1,400         |
| 20 | Mosquito Control                 | Mosquito Control                     | 84 Shanklin Road            | Burton        | 6,379         |
| 21 | Public Works Main                | Public Works                         | 120 Shanklin Road           | Burton        | 5,066         |
| 22 | Sheldon Magistrate               | Magistrate                           | 1860 Trask Parkway          | Lobeco        | 1,200         |
| 23 | Sheriff's Annex                  | Sheriff's Office                     | 2727 Depot Road             | Beaufort      | 5,726         |
| 24 | Sheriff's DNA Lab                | Sheriff's Office                     | 111 Industrial Village Road | Beaufort      | 4,000         |
| 25 | Sheriff's Gym                    | Sheriff's Office                     | 2727 Depot Road             | Beaufort      | 1,707         |
| 26 | Stormwater Building              | Public Works                         | 120 Shanklin Road           | Burton        | 2,300         |
| 27 | Tire Baler Building              | Public Works                         | 108 Shanklin Road           | Burton        | 4,000         |

**EXHIBIT 1**Beaufort County Facilities List for Fiscal Year 2015 Countywide Janitorial Services

|    | SOUTH OF BROAD (SOB) LOCATIONS      |                  |                            |                    |               |  |  |  |
|----|-------------------------------------|------------------|----------------------------|--------------------|---------------|--|--|--|
| #  | Building                            | Department       | Street Address             | Area               | Est. Sq. Feet |  |  |  |
| 28 | Bluffton Branch Library             | Library          | 120 Palmetto Way           | Bluffton           | 27,000        |  |  |  |
| 29 | Hilton Head Island Admin. Building  | Administration   | 539 William Hilton Parkway | Hilton Head Island | 9,303         |  |  |  |
| 30 | Hilton Head Island Airport Terminal | Airport          | 120 Beach City Road        | Hilton Head Island | 18,000        |  |  |  |
| 31 | Hilton Head Island Airport Tower    | Airport          | 120 Beach City Road        | Hilton Head Island | 1,500         |  |  |  |
| 32 | Hilton Head Island Branch Library   | Library          | 11 Beach City Road         | Hilton Head Island | 22,006        |  |  |  |
| 33 | Myrtle Park                         | Administration   | 4819 Bluffton Parkway      | Bluffton           | 21,000        |  |  |  |
| 34 | Public Works South                  | Public Works     | 9 Benton Field Road        | Bluffton           | 1,500         |  |  |  |
| 35 | Sheriff's Office HHI                | Sheriff's Office | 58 Shelter Cove Lane       | Hilton Head Island | 17,082        |  |  |  |
| 36 | Sheriff's Office SWAT Team          | Sheriff's Office | 1021 Okatie Highway        | Okatie             | 3,400         |  |  |  |

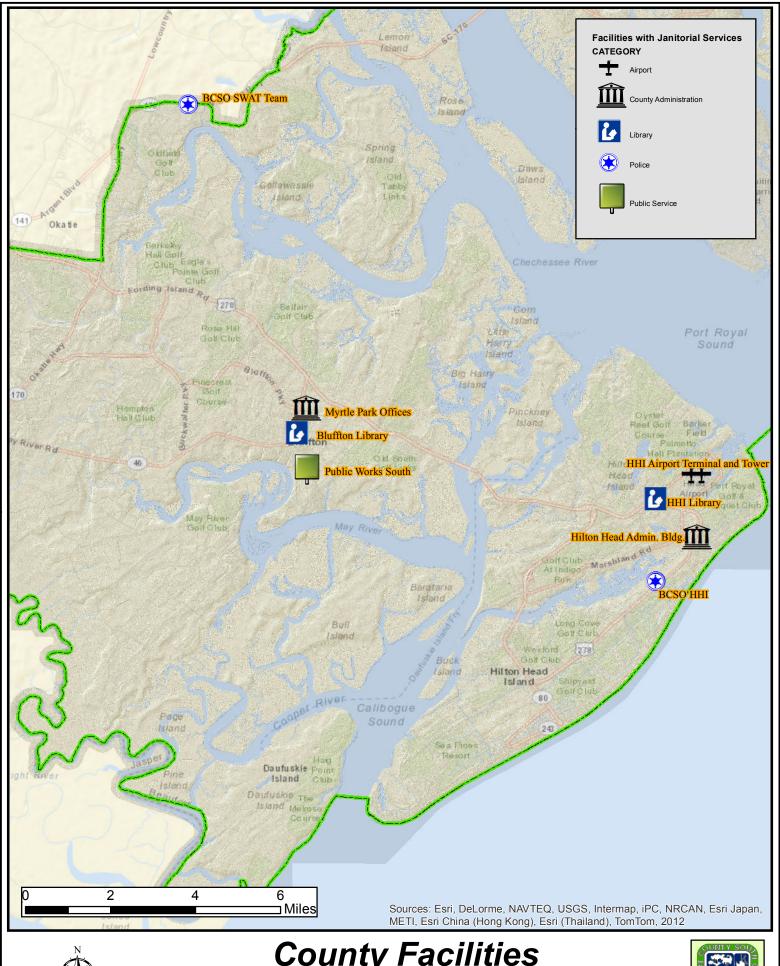
|    | BUILDINGS SERVICED IN PART BY BEAUFORT COUNTY DISABILITIES AND SPECIAL NEEDS DEPARTMENT |                            |                                 |                     |               |  |  |  |  |
|----|---|----------------------------|---------------------------------|---------------------|---------------|--|--|--|--|
| #  | Building  | Department                 | Street Address                  | Area                | Est. Sq. Feet |  |  |  |  |
| 37 | Bluffton Center   | Parks and Leisure Services | 61 Ulmer Road                   | Bluffton            | 9,368         |  |  |  |  |
| 38 | Booker T. Washington Center   | Parks and Leisure Services | 132 Booker T. Washington Circle | Yemassee            | 2,434         |  |  |  |  |
| 39 | Broomfield Community Center   | Parks and Leisure Services | 200 Brickyard Point Road        | Lady's Island       | 1,973         |  |  |  |  |
| 40 | Buckwalter Recreation Center  | Parks and Leisure Services | 905 Buckwalter Parkway          | Bluffton            | 22,500        |  |  |  |  |
| 41 | Burton Wells Recreation Center  | Parks and Leisure Services | 1 Middleton Recreation Drive    | Burton              | 24,000        |  |  |  |  |
| 42 | Burton Wells Press Box  | Parks and Leisure Services | Middleton Recreation Drive      | Burton              | 300           |  |  |  |  |
| 43 | Burton Wells Senior Center  | Parks and Leisure Services | 2 Middleton Recreation Drive    | Burton              | 14,000        |  |  |  |  |
| 44 | Coosaw Community Center   | Parks and Leisure Services | 140 Coosaw River Drive          | Lady's Island       | 1,742         |  |  |  |  |
| 45 | Dale Center   | Parks and Leisure Services | 15 Community Road, Hwy 21 North | Dale                | 2,063         |  |  |  |  |
| 46 | Lind Brown Center   | Parks and Leisure Services | 1001 Hamar Street               | Burton              | 16,373        |  |  |  |  |
| 47 | Port Royal Center   | Parks and Leisure Services | 1514 Richmond Avenue            | Port Royal          | 4,636         |  |  |  |  |
| 48 | Saint Helena Branch Library   | Parks and Leisure Services | 6355 Jonathan Francis Sr. Road  | Saint Helena Island | 23,500        |  |  |  |  |
| 49 | Scott Center  | Parks and Leisure Services | 242 Scott Hill Road             | Saint Helena Island | 1,798         |  |  |  |  |
| 50 | Seaside Center  | Parks and Leisure Services | 122 Seaside Road                | Saint Helena Island | 1,973         |  |  |  |  |





County Facilities (North of the Broad River)

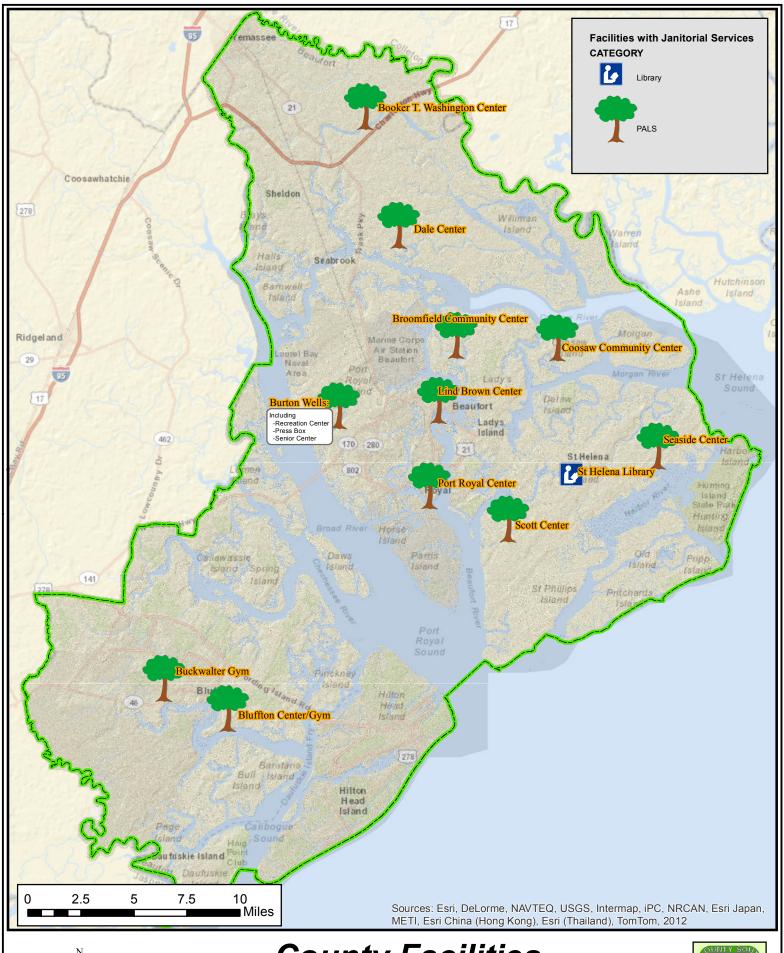






# County Facilities (South of the Broad River)







County Facilities (Serviced through DSN)



#### **EXHIBIT 2**

List of Proposers for Fiscal Year 2015 Countywide Janitorial Services

| LISTED BY COMPANY NAME (A    | -Z)                 |       |
|------------------------------|---------------------|-------|
| Company Name                 | City                | State |
| 360 Clean                    | Daniel Island       | SC    |
| A & B Cleaning Service       | Greenville          | NC    |
| Beaufort Janitorial          | Beaufort            | SC    |
| Carolina Cleaning            | Hilton Head Island  | SC    |
| Defender Services            | Columbia            | SC    |
| Father & Son Carpet Cleaning | Saint Helena Island | SC    |
| Grey Personnel               | Seabrook            | SC    |
| Heavy D's Maintenance        | Beaufort            | SC    |
| Hilton Head Housecare        | Beaufort            | SC    |
| In & Out Cleaning            | Hilton Head Island  | SC    |
| Joe Greene Enterprises       | Beaufort            | SC    |
| Lowcountry Housekeeping      | Saint Helena Island | SC    |
| Modern Facility Services     | East Hanover        | NJ    |
| Seascape Services            | Bluffton            | SC    |
| The Budd Group               | Winston-Salem       | NC    |
| Walterboro Workforce         | Walterboro          | SC    |

| LISTED BY STATE THEN CITY    |                     |       |
|------------------------------|---------------------|-------|
| Company Name                 | City                | State |
| A & B Cleaning Service       | Greenville          | NC    |
| The Budd Group               | Winston-Salem       | NC    |
| Modern Facility Services     | East Hanover        | NJ    |
| Beaufort Janitorial          | Beaufort            | SC    |
| Heavy D's Maintenance        | Beaufort            | SC    |
| Hilton Head Housecare        | Beaufort            | SC    |
| Joe Greene Enterprises       | Beaufort            | SC    |
| Seascape Services            | Bluffton            | SC    |
| Defender Services            | Columbia            | SC    |
| 360 Clean                    | Daniel Island       | SC    |
| Carolina Cleaning            | Hilton Head Island  | SC    |
| In & Out Cleaning            | Hilton Head Island  | SC    |
| Father & Son Carpet Cleaning | Saint Helena Island | SC    |
| Lowcountry Housekeeping      | Saint Helena Island | SC    |
| Grey Personnel               | Seabrook            | SC    |
| Walterboro Workforce         | Walterboro          | SC    |

**EXHIBIT 3**Final Ranking of Proposers for Fiscal Year 2015 Countywide Janitorial Services

| <b>SCORES BY COMPANY N</b> | IAME (A-Z | )   |          |      |          |          |        |      |       |        |        |           |     |        |          |            |
|----------------------------|-----------|-----|----------|------|----------|----------|--------|------|-------|--------|--------|-----------|-----|--------|----------|------------|
| Staff Evaluator            | 360       | A&B | Beaufort | Budd | Carolina | Defender | Father | Grey | Heavy | Hilton | In&Out | JoeGreene | Low | Modern | Seascape | Walterboro |
| Melissa Easler             | 78        | 92  | 85       | 78   | 53       | 79       | 45     | 35   | 65    | 51     | 69     | 5         | 30  | 50     | 45       | 79         |
| Alan Eisenman              | 70        | 88  | 76       | 78   | 46       | 82       | 23     | 50   | 43    | 57     | 22     | 5         | 25  | 67     | 47       | 33         |
| Scott Marshall             | 72        | 69  | 76       | 87   | 49       | 74       | 17     | 18   | 61    | 75     | 62     | 4         | 41  | 38     | 38       | 48         |
| Jon Rembold                | 85        | 90  | 85       | 87   | 69       | 95       | 15     | 19   | 57    | 54     | 34     | 3         | 17  | 61     | 38       | 69         |
| Mark Roseneau              | 70        | 82  | 73       | 76   | 65       | 75       | 20     | 35   | 65    | 62     | 58     | 10        | 40  | 60     | 50       | 55         |
| Wlodek Zaryczny            | 78        | 82  | 87       | 86   | 51       | 91       | 55     | 43   | 75    | 65     | 65     | 0         | 30  | 63     | 73       | 51         |
| Total Score                | 453       | 503 | 482      | 492  | 333      | 496      | 175    | 200  | 366   | 364    | 310    | 27        | 183 | 339    | 291      | 335        |

| SCORES HIGH TO LOW           |       |  |  |  |  |
|------------------------------|-------|--|--|--|--|
| Company Name                 | Score |  |  |  |  |
| A & B Cleaning Service       | 503   |  |  |  |  |
| Defender Services            | 496   |  |  |  |  |
| The Budd Group               | 492   |  |  |  |  |
| Beaufort Janitorial          | 482   |  |  |  |  |
| 360 Clean                    | 453   |  |  |  |  |
| Heavy D's Maintenance        | 366   |  |  |  |  |
| Hilton Head Housecare        | 364   |  |  |  |  |
| Modern Facility Services     | 339   |  |  |  |  |
| Walterboro Workforce         | 335   |  |  |  |  |
| Carolina Cleaning            | 333   |  |  |  |  |
| In & Out Cleaning            | 310   |  |  |  |  |
| Seascape Services            | 291   |  |  |  |  |
| Grey Personnel               | 200   |  |  |  |  |
| Lowcountry Housekeeping      | 183   |  |  |  |  |
| Father & Son Carpet Cleaning | 175   |  |  |  |  |
| Joe Greene Enterprises       | 27    |  |  |  |  |

| AWARD / EVALUATION CRITERIA  | POINTS RANGE  |
|--|---------------|
| The quality of performance/workmanship of previous contracts and services; provided equipment, or references which attest to the specific experience of others. Each company must provide an equipment list and products they will be using. | 0 - 22 points |
| Demonstrated understanding of the problems and needs presented by the project.   | 0 - 20 points |
| Qualifications of project personnel and the Offeror's ability to commit capable staff and support a project of this size.  | 0 - 18 points |
| Soundness of Offeror's approach to quality control and infectious diseases control.  | 0 - 18 points |
| Cost effectiveness and reasonableness of Offeror's proposed fee.   | 0 - 14 points |
| The sufficiency of financial resources and its impact on ability to the Offeror to perform the contract or provide the services.   | 0 - 8 points  |
| TOTAL POSSIBLE POINTS  | 100           |



## COUNTY COUNCIL OF BEAUFORT COUNTY BEAUFORT COUNTY ENGINEERING DEPARTMENT

102 Industrial Village Road, Building #3, Beaufort, SC 29906 Post Office Drawer 1228, Beaufort, SC 29901-1228 Telephone: 843-255-2700 Facsimile: 843-255-9420

TO: Councilman Gerald Dawson, Chairman, Public Facilities Committee

VIA: Gary Kubic, County Administrator

Bryan Hill, Deputy Administrator
Alicia Holland, Chief Financial Officer

Dave Thomas, Purchasing Director

FROM: Rob McFee, Director of Engineering & Infrastructure

SUBJ: Beaufort County Design Build Construction for Dirt Road Paving Contract #48 RFP #140130

Wimbee Landing Road and Huspah Drive

(County Council District #1)

DATE: May 1, 2014

**BACKGROUND.** Beaufort County issued a Request for Proposals from qualified firms to design and build the Dirt Road Paving Contract #48. The following two firms responded and provided proposals for the project on 1/30/14.

| PROPOSER                                  | ADDRESS                        | AMOUNT         |
|---|--------------------------------|----------------|
| BES Incorporated with Andrews &           | 2712 Bull Street, Beaufort, SC |                |
| Burgess, Inc. and J.H. Hiers Construction |                                | \$1,160,563.00 |
| Cleland Site Prep with Carolina           | P.O Box 3822, Bluffton , SC    | -              |
| Engineering and Conestoga-Rovers & Ass    |                                | \$1,558,982.15 |

The Design-Build proposal process differs from a typical construction bid, in that the proposers outline how they would accomplish the project within a specified cost. In this regard, proposals are reviewed on the basis of the "value offered" raher than solely on the lowest price. A committee consisting of the Director of Engineering and Infrastructure, Engineering Construction Manager, General Support Superintendent, and one County Transportation Committee member reviewed the proposals and interviewed the teams from BES Incorporated and Cleland Site Prep LLC.

After the interviews, BES Incorporated with Andrews & Burgess, Inc. and J.H. Hiers Construction was selected as the proposer providing best value for the design and construction of this project. This team's proposal was also reviewed for compliance with the County's Small & Minority Business Subcontractor Guidelines. It has been determined that they made a "Good Faith Effort" and are in compliance with respect to Beaufort County's requirements regarding the Small & Minority Business Subcontractor Guidelines.

On the basis of the qualification of the firm and the value offered, the committee recommends award of a design/build contract to BES Incorporated/Andrews & Burgess. The project will be funded by BCTC funds with an available fund balance at 5/1/14 of +\$1.8 million and anticipated C Fund distribution from SCDOT for the remaining FY 2014 at approximately \$385,000.

FOR ACTION. Public Facilities Committee Meeting on May 19, 2014.

**RECOMMENDATION**. The Public Facilities Committee approve and recommend to County Council approval of a contract award to BES Incorporated/Andrews & Burgess/J. H. Hiers Construction team to design and build the Dirt Road Paving Contract #48 in the amount of \$1,160,563.00.

REK/DS/mjh

Attachments: 1) Location Maps 2) SMB Information

cc: Eddie Bellamy Monica Spells

#### Small and Minority Business Proposal Compliance Review of Good Faith Efforts (1 of 2)

Beaufort County Dirt Road Paving Contract #48 • RFP # 140130 • Bids Due January 30, 2014 at 3:00 p.m.

|    | Prime Proposer  | BES | Cleland * |  |
|----|---|-----|-----------|--|
| 1  | Included Good Faith Efforts Checklist Form                      | 1   | n/a       |  |
| 2  | Requested SMBE List from Compliance Office                      | 1   | n/a       |  |
| 3  | Included Copy of Written Notice to SMBE                         | 1   | n/a       |  |
| 4  | Provided Proof of Sending Written Notice to SMBE                | 1   | n/a       |  |
| 5  | Sent Bid Notice to SMBE 10 Days in Advance                      | 1   | n/a       |  |
| 6  | Included Copy of Written Notice to Good Faith Agencies          | 1   | n/a       |  |
| 7  | Provided Proof of Sending Written Notice to Good Faith Agencies | 1   | n/a       |  |
| 8  | Signed Non-Discrimination Statement Form (Exhibit 1)            | 1   | n/a       |  |
| 9  | Included Outreach Documentation Log (Exhibit 2)                 | 1   | n/a       |  |
| 10 | Included Proposed Utilization Plan (Exhibit 3)                  | 1   | n/a       |  |
|    | Total   | 10  | n/a       |  |

#### **Proposing Teams**

Beaufort Engineering Services, Inc./ Andrews & Burgess, Inc./ J.H. Hiers Construction, LLC Cleland Site Prep, Inc./Carolina Engineering Consultants, Inc.

\* The following proposer submitted a notarized affidavit for 100% self-performance on the project, so good faith efforts documentation does not apply: Cleland Site Prep

#### Total of 10 Possible Points

Scoring:

0 = No

1 = Yes



## Small and Minority Business Proposal Compliance Review of Good Faith Efforts (2 of 2) Beaufort County Dirt Road Paving Contract #48 • RFP # 140130 • Bids Due January 30, 2014 at 3:00 p.m.

| Prime Proposer                                     | Proposed SMBE Firm Name    | Туре   | Location       | Scope        | Proposed Amount     | Total Proposed SMBE |
|--|----------------------------|--------|----------------|--------------|---------------------|---------------------|
| Beaufort Engineering Services Team<br>Beaufort, SC | BES Construction, LLC      | M(W)BE | Walterboro, SC | Construction | \$150,000-\$450,000 | \$150,000-\$450,000 |
| Cleland Site Prep Team<br>Bluffton, SC             | n/a – self-performing 100% |        |                |              |                     |                     |

MBE = Minority Business Enterprise SBE = Small Business Enterprise

WBE = Woman Business Enterprise





## COUNTY COUNCIL OF BEAUFORT COUNTY BEAUFORT COUNTY ENGINEERING DEPARTMENT

102 Industrial Village Road, Building #3, Beaufort, SC 29906 Post Office Drawer 1228, Beaufort, SC 29901-1228 Telephone: 843-255-2700 Facsimile: 843-255-9420

TO: Councilman

Councilman Gerald Dawson, Chairman, Public Facilities Committee

VIA:

Gary Kubic, County Administrator 65

Bryan Hill, Deputy County Administrator

Josh Gruber, County Attorney

FROM:

Robert McFee, Director of Engineering & Infrastructure

SUBJ:

Beaufort County Dirt Road Paving Requirements for Dirt Roads Without

Right of Way - Right of Way Condemnation Request for Major Road, St. Helena

DATE:

May 13, 2014

**BACKGROUND.** Major Road is a County maintained dirt road located on Warsaw Island connecting to Warsaw Island Road. Public Works has maintained the 0.3 mile dirt road for over 20 years. Major Road was selected for paving by the Beaufort County Transportation Committee on 8/21/13 for the FY13/14-FY 16/17 Dirt Road Paving Program.

In accordance with Section 106.2797 of the ZDSO and Policy Statement 17, the County should have deeded 50-foot right of way for any dirt road before it can be included in a paving contract.

Efforts to date to obtain signed deeds for Major Road include obtaining a cost for survey, initiating a survey agreement, performing the field survey, researching ownership, preparing letters and deeds, and providing time for owner consideration and questions or discussions. The timeline associated with the process has been approximately seven months. Although the County does not own right of way for this road, every plat for the parcels adjacent to Major Road show that the road is separate from the individual parcels. The independent survey verified all property corners and property lines relative to the layout of Major Road and no real property is needed from any of the adjacent parcels. Since no deed currently exists for the Major Road right of way, staff is required to request that all adjacent parcel owners deed to the County any interest which they might have in the road in order to complete improvements.

Engineering has received fourteen of the sixteen signed right of way deeds needed. The remaining one owner had 2 parcels titled in his name, is deceased, with his wife recently passing away. Condemnation of these 2 remaining parcels would be necessary to obtain a valid deed and complete the total right of way acquisition effort for Major Road. All of the other property owners have provided overwhelming support for this project.

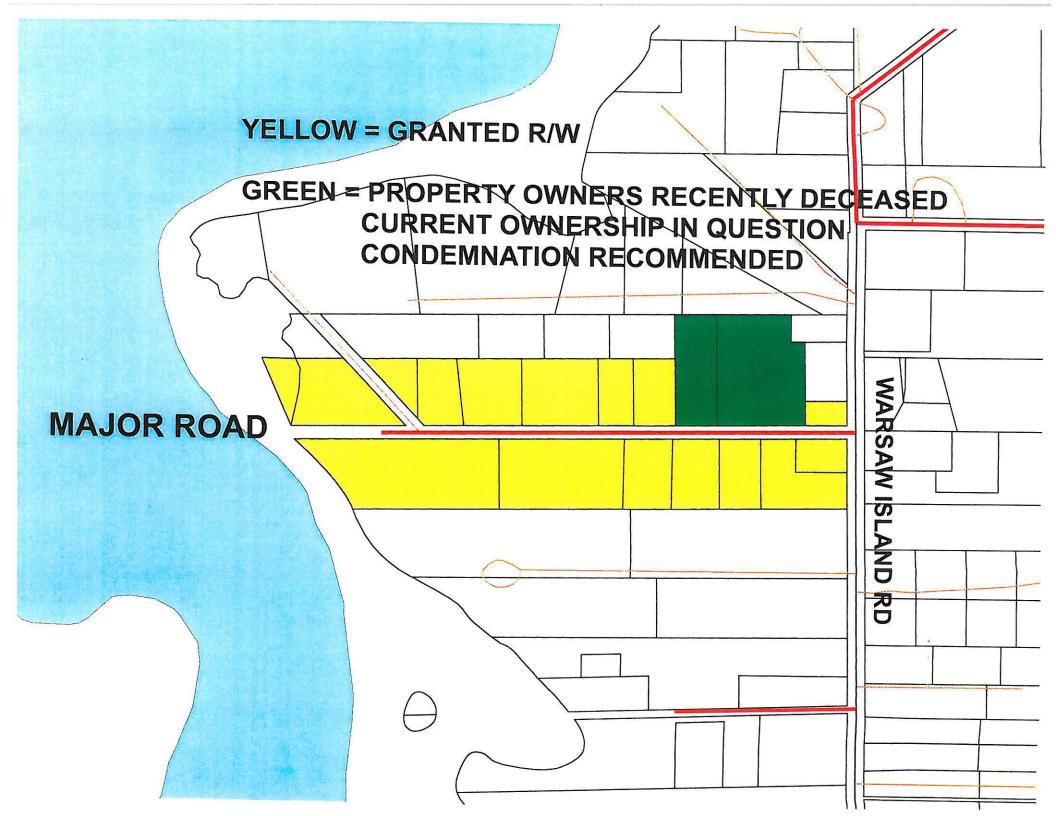
Engineering and Public Works Departments are therefore presenting this information for committee review and are recommending that the remaining two parcels on Major Road for right-of-way acquisition be condemned.

FOR ACTION. Public Facilities Committee Meeting on May 19, 2014.

**RECOMMENDATION.** The Public Facilities Committee approve and recommend to County Council to authorize proceeding with condemnation of two parcels on Major Road in order to facilitate paving.

REK/DS/mjh

Attachment: Right of Way Location Map





TO:

## COUNTY COUNCIL OF BEAUFORT COUNTY BEAUFORT COUNTY ENGINEERING DEPARTMENT

102 Industrial Village Road, Building #3, Beaufort, SC 29906 Post Office Drawer 1228, Beaufort, SC 29901-1228 Telephone: 843-255-2700 Facsimile: 843-255-9420

Councilman Gerald Dawson, Chairman, Public Facilities Committee

VIA: Gary Kubic, County Administrator

Bryan Hill, Deputy County Administrator

Josh Gruber, County Attorney

FROM: Robert McFee, Director of Engineering & Infrastructure

SUBJ: Beaufort County Dirt Road Paving Requirements for Dirt Roads Without Right of Way - Remove

from Road Maintenance Inventory - Johnson Landing Road, Lady's Island

DATE: May 5, 2014

**BACKGROUND**. Johnson Landing Road is a dirt road located on Lady's Island off of Brickyard Point Road. Public Works has maintained the 1.7 mile dirt road for over 20 years. Johnson Landing Road was selected for paving in the FY 09/10 – FY 12/13 Dirt Road Paving Program and has been programed for paving improvements in Dirt Road Paving Contract #47.

In accordance with Section 106.2797 of the ZDSO and Policy Statement 17, the County should have deeded 50 – foot right of way before the road can be advertised for a dirt road paving contract. The County does not own right of way for the property parcels adjacent Johnson Landing Road.

Engineering has completed two written requests to the 48 property owners to contribute right of way in order to pave Johnson Landing Road. Twenty-six owners agreed to grant the right of way, 1 refused and 21 property owners have been non-responsive to both written requests.

Right of way acquisition requests to property owners includes a comment that if right of way is not acquired, Johnson Landing Road may be reclassified as a private road and removed from the Beaufort County maintenance inventory. Property owners along the road would then assume the responsibility and costs of maintaining the road and drainage ditches.

Efforts to date to obtain signed deeds for Johnson Landing Road include obtaining a cost for survey, initiating a survey agreement, performing the field survey, researching ownership, preparing letters and deeds, and providing time for owner consideration and questions or discussions. The timeline associated with the process has been approximately twelve months, with only 26 of the 48 property owners responding to right of way requests. Since only specific property owners can grant or deny a right of way request, there is no benefit in conducting a public meeting with attendees who cannot grant or deny the requested right of way.

As part of the road improvement process, staff had considered the potential for a project to pave less than the full existing road; however, the lack of granted right of way will not allow an alternate approach. With only a little more than one half of owners granting rights of way, staff would not recommend condemnation actions for the balance of right of way required to pave the road.

The Engineering and Public Works Departments jointly recommend that Johnson Landing Road be designated as a private road and that the County perform no further work or maintenance on this road.

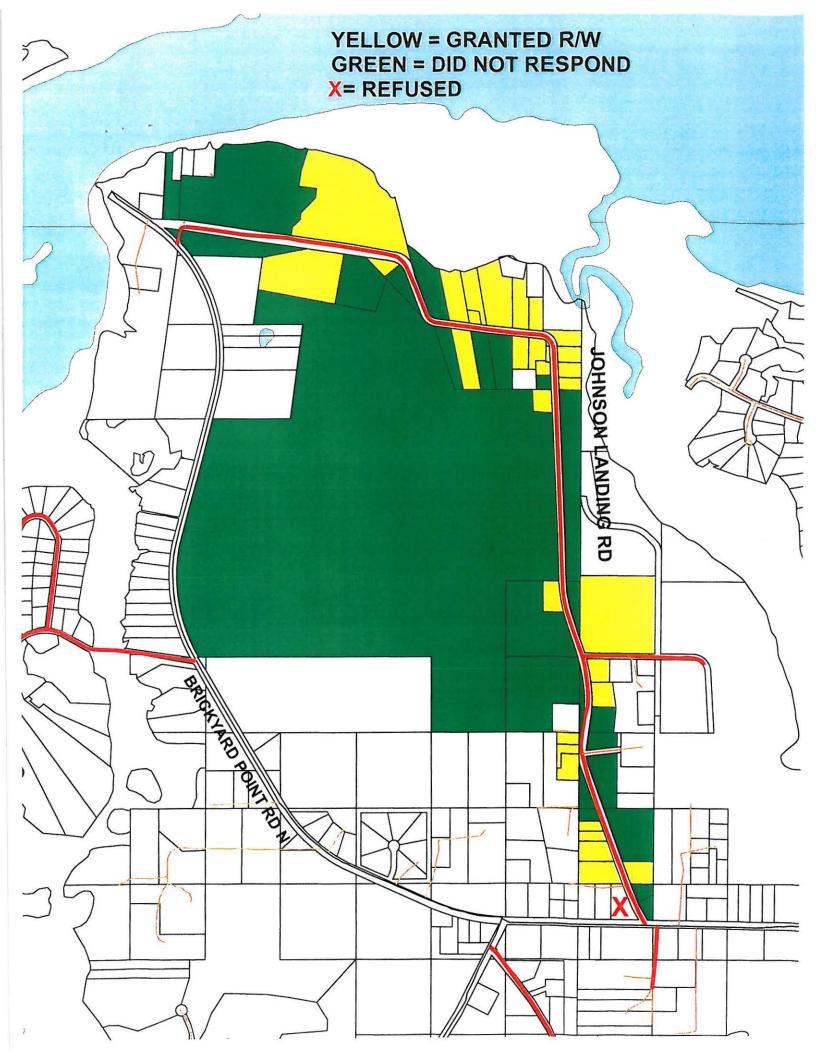
FOR ACTION. Public Facilities Committee Meeting on May 19, 2014.

**RECOMMENDATION**. The Public Facilities Committee approve and recommend to County Council to designate Johnson Landing Road as a private road.

REK/DS/mjh

Attachments: 1) Location Map 2) Sample Right of Way Request Letters

cc: Eddie Bellamy



December 18, 2013

John Egner Stephanie Norah Egner 163 Martingrove Road Toronto Ontario M9B-4K8

Tax Map #: R200 004 000 0145 0000

Re: Beaufort County Dirt Road Paving Contract 47 - Johnson Landing Road

Dear Property Owners:

The Beaufort County Transportation Committee (CTC) has selected Johnson Landing Road to be included in County's ongoing Dirt Road Paving Program. Before the road can be paved, however, the County must first acquire a 50'-wide road right-of-way from the adjacent property owners. The 50' right-of-way allows the CTC to fund the paving project with money derived from the State gasoline tax. If the project goes forward, the County will pave a new 20' wide asphalt section and provide accompanying drainage improvements. The County will be responsible for relocating all utilities, mailboxes, and other structures located within the deeded right-of-way that require moving to accommodate the proposed work. It appears this work will be very minimal and we will work around these items including trees, vegetation, and landscaping wherever possible.

Our road survey indicates that the County must acquire a 0.044 acre (1,921 SF) portion of your property in order to assemble a 50' right-of-way. Therefore, we are requesting that you convey this strip of land to the County using the enclosed quitclaim deed. The area to be conveyed is shown in Exhibit "A" of the deed.

If you want Johnson Landing Road to be paved, we ask that you sign the deed, have it notarized, and return it to our office in the enclosed self-addressed envelope. If you do not wish to convey your interest in the roadway, please return the unsigned deed to us as soon as possible.

Please consider our request carefully. If we are unable to acquire the 50' right-of-way, Johnson Landing Road will not be paved. It may also be reclassified as a private road and removed from the County's maintenance inventory. This means that you and the other adjoining property owners would bear the costs of any future road maintenance.

If you have any questions or concerns, please contact Don Smith or Eric Klatt at (843) 255-2700.

Sincerely,

Eric W. Klatt Right-Of-way Manager

EWK/cvs

Enclosures: Deed, map

March 3, 2014

Sandra Lidster 24 Johnson Landing Road Beaufort, SC 29907

Re: Beaufort County Dirt Road Paving Contract 47 - Johnson Landing Road - FINAL REQUEST

Dear Ms. Lidster:

As you know, the Beaufort County Transportation Committee (CTC) has selected Johnson Landing Road as one of the roads to be included in the County's ongoing Dirt Road Paving Program. Before Johnson Landing Road can be paved, however, the County must first acquire a 50'-wide road right-of-way from the adjacent property owners. The 50' right-of-way allows the CTC to fund the paving project with money derived from the State gasoline tax. If the project goes forward, the County will pave a new 20' wide asphalt section and provide accompanying drainage improvements. The County will be responsible for relocating all utilities, mailboxes, and other structures located within the deeded right-of-way that require moving to accommodate the proposed work. It appears this work will be very minimal and we will work around these items including trees, vegetation, and landscaping wherever possible.

Our road survey indicates that Johnson Landing Road already has a platted 50' right-of-way as it passes by your property. Therefore, we are requesting that you convey only your interest, if any, in the 50' right-of-way itself. You will not be giving up any part of your land. A quitclaim deed has been enclosed for this purpose.

If you want Johnson Landing Road to be paved, we ask that you sign the deed, have it notarized, and return it to our office in the enclosed self-addressed envelope. You may also bring the deed to our office and we will notarize it for you. If you do not wish to convey your interest in the roadway, please return the unsigned deed to us as soon as possible.

This is the County's final request for right-of-way. While you are under no obligation to honor our request, please be advised that if we are unable to assemble a 50'-wide right-of-way, Johnson Landing Road will revert to a private road and the County will be prohibited by law from maintaining it.

If you have any questions or concerns, please contact Don Smith or Eric Klatt at (843) 255-2700.

Sincerely,

Eric W. Klatt Right-Of-Way Manager

EWK/cvs

Enclosures: Deed, map



## COUNTY COUNCIL OF BEAUFORT COUNTY BEAUFORT COUNTY ENGINEERING DEPARTMENT

104 Industrial Village Road, Building #3, Beaufort, SC 29906 Post Office Drawer 1228, Beaufort, SC 29901-1228 Telephone: 843-255-2700 Facsimile: 843-255-9420

TO: Councilman Gerald Dawson, Chairman, Public Facilities Committee

VIA: Gary Kubic, County Administrator

Bryan Hill, Deputy County Administrator

Josh Gruber, County Attorney

FROM: Robert McFee, Director of Engineering & Infrastructure

SUBJ: Beaufort County Dirt Road Paving Requirements for Dirt Roads Without Right of Way - Remove

from Road Maintenance Inventory - Trotters Loop Road, Lady's Island

DATE: May 6, 2014

<u>BACKGROUND</u>. Trotters Loop Road is a dirt road located on Lady's Island off of Pleasant Point Drive. Public Works has maintained the 1.1 mile dirt road for over 20 years. Trotters Loop Road was selected for paving in the FY 09/10 – FY 12/13 Dirt Road Paving Program and has been programed for paving improvements in Dirt Road Paving Contract #47.

In accordance with Section 106.2797 of the ZDSO and Policy Statement 17, the County should have deeded 50 – foot right of way before the road can be advertised for a dirt road paving contract. The County does not own right of way for the property parcels adjacent to Trotters Loop Road.

Engineering has completed two written requests to the 33 property owners to contribute right of way in order to pave Trotters Loop Road. Six owners agreed to grant the right of way and 21 property owners have been non-responsive to both written requests. Six property owners did respond by declining to grant right of way.

Right of way acquisition requests to property owners includes a comment that if right of way is not acquired, Trotters Loop Road may be reclassified as a private road and removed from the Beaufort County maintenance inventory. Property owners along the road would then assume the responsibility and costs of maintaining the road and drainage ditches.

Efforts to date to obtain signed deeds for Trotters Loop Road include obtaining a cost for survey, initiating a survey agreement, performing the field survey, researching ownership, preparing letters and deeds, and providing time for owner consideration and questions or discussions. The timeline associated with the process has been approximately twelve months, with only 6 of the 33 property owners agreeing to right of way requests. Since only specific property owners can grant or deny a right of way request, there is no benefit in conducting a public meeting with attendees who cannot grant or deny the requested right of way.

As part of the road improvement process, staff had considered the potential for a project to pave less than the full existing road; however, the declined right of way will not allow an alternate approach. With only 6 owners granting right of way on Trotters Loop Road, staff would not recommend condemnation actions for the balance of right of way required to pave the road.

The Engineering and Public Works Departments jointly recommend that Trotters Loop Road be designated as a private road and that the County perform no further work or maintenance on this road.

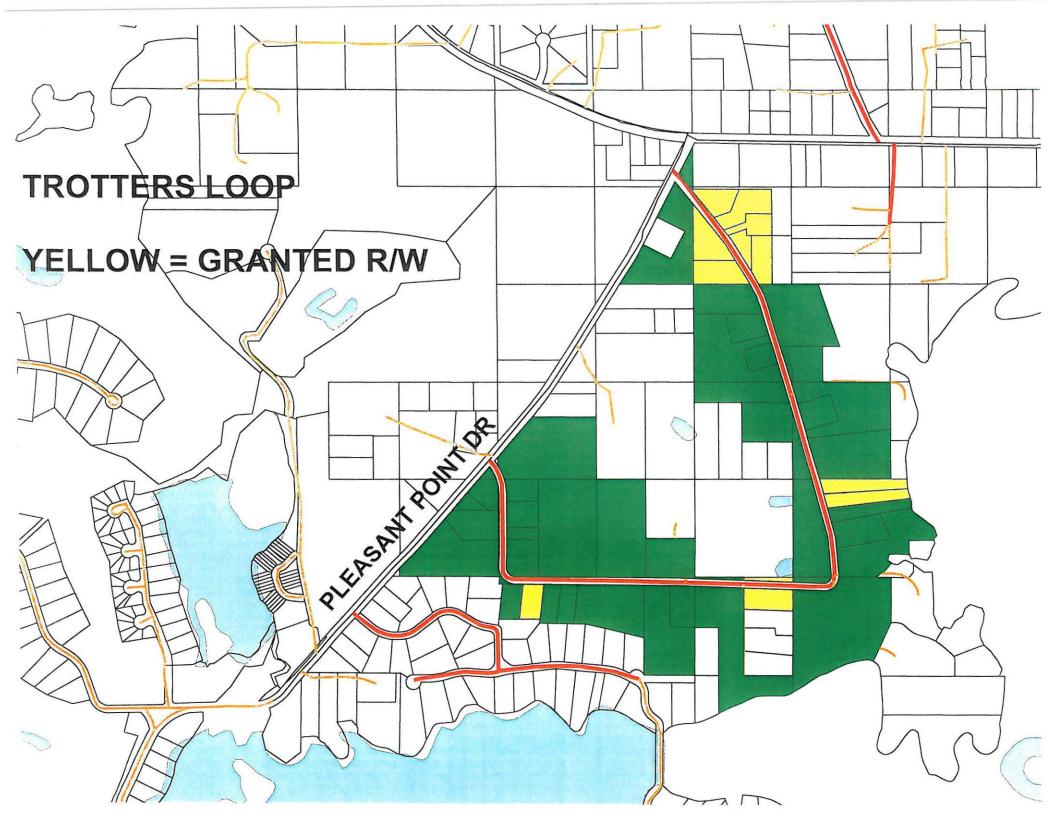
FOR ACTION. Public Facilities Committee Meeting on May 19, 2014.

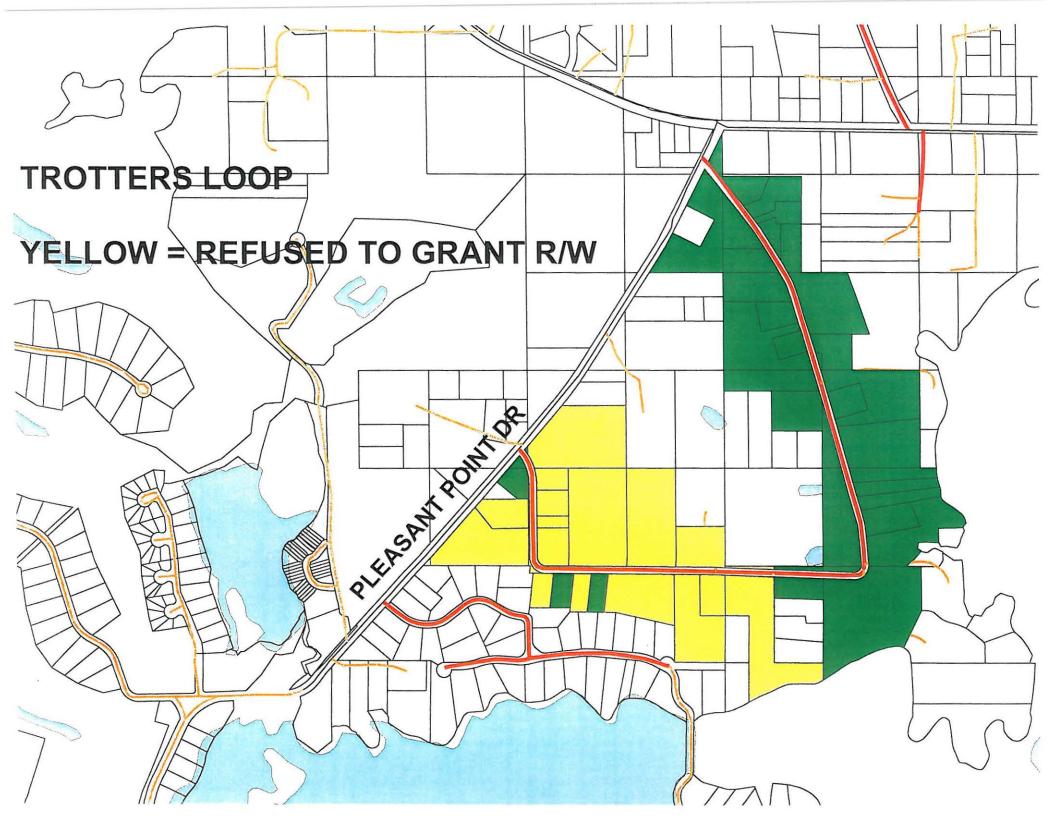
**RECOMMENDATION**. The Public Facilities Committee approves and recommend to County Council to designate Trotters Loop Road as a private road.

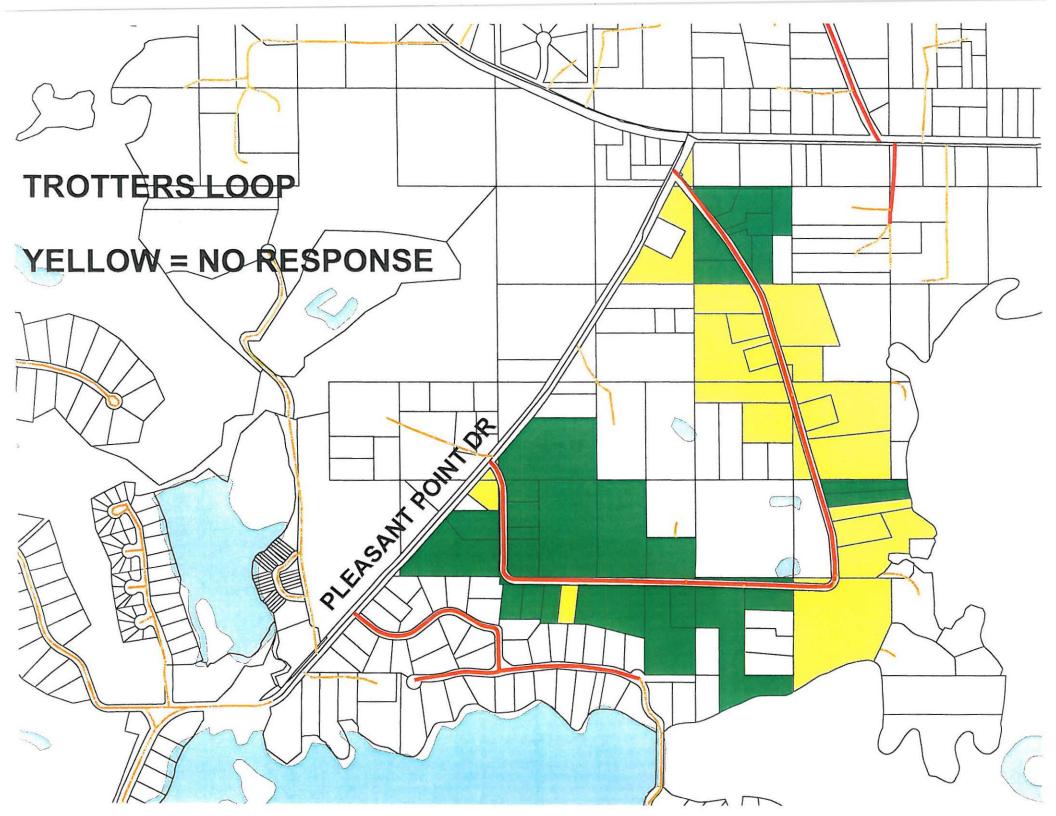
REK/DS/mjh

Attachment: 1) Location Map 2) Sample Right of Way Request Letters

cc: Eddie Bellamy







August 7, 2013

Shizue K. Aiken Edwin Hiroki Kato Aiken 71 Trotters Loop Beaufort, SC 29907

Re: Beaufort County Dirt Road Paving Contract 47- Trotters Loop

Dear Property Owners: Tax Map #: R200 004 000 0105 0000

The Beaufort County Transportation Committee (CTC) has selected Trotters Loop to be included in County's ongoing Dirt Road Paving Program. Before the road can be paved, however, the County must first acquire a 50'-wide road right-of-way from the adjacent property owners. The 50' right-of-way allows the CTC to fund the paving project with money derived from the State gasoline tax. If the project goes forward, the County will pave a new 20' wide asphalt section and provide accompanying drainage improvements. The County will be responsible for relocating all utilities, mailboxes, and other structures located within the deeded right-of-way that require moving to accommodate the proposed work. It appears this work will be very minimal and we will work around these items including trees, vegetation, and landscaping wherever possible.

Our road survey indicates that Trotters Loop already has a platted 50' right-of-way as it passes by or through your property. Therefore, we are only requesting that you convey your interest, if any, in the 50' right-of-way itself. You will not be giving up any part of your land. A quitclaim deed has been enclosed for this purpose.

If you want Trotters Loop to be paved, we ask that you sign the deed, have it notarized, and return it to our office in the enclosed self-addressed envelope. If you do not wish to convey the requested strip of land, please return the unsigned deed to us as soon as possible.

Please consider our request carefully. If we are unable to acquire the 50' right-of-way, Trotter's Loop will not be paved. It may also be reclassified as a private road and removed from the County's maintenance inventory. This means that you and the other adjoining property owners would bear the costs of any future road maintenance.

If you have any questions or concerns, please contact Don Smith or Eric Klatt at (843) 255-2700.

Sincerely,

J. Robert McFee, PE Division Director, Engineering and Infrastructure

JRM/EWK/cvs

Enclosures: Deed, Map

September 10, 2013 2<sup>ND</sup> REQUEST

Jonathan H. Gray P.O. Box 272 Port Royal, SC 29935

Re: Beaufort County Dirt Road Paving Contract 47 - Trotters Loop

Dear Mr. Gray: Tax Map #: R200 004 000 0068 0000 and R200 004 000 0135 0000

The Beaufort County Transportation Committee (CTC) has selected Trotters Loop to be included in County's ongoing Dirt Road Paving Program. Before the road can be paved, however, the County must first acquire a 50'-wide road right-of-way from the adjacent property owners. The 50' right-of-way allows the CTC to fund the paying project with money derived from the State gasoline tax. If the project goes forward, the County will pave a new 20' wide asphalt section and provide accompanying drainage improvements. The County will be responsible for relocating all utilities, mailboxes, and other structures located within the deeded right-of-way that require moving to accommodate the proposed work. It appears this work will be very minimal and we will work around these items including trees, vegetation, and landscaping wherever possible.

Our road survey indicates that Trotters Loop already has a platted 50' right-of-way as it passes by or through your property. Therefore, we are only requesting that you convey your interest, if any, in the 50' right-of-way itself. You will not be giving up any part of your land. A quitclaim deed has been enclosed for this purpose.

If you want Trotters Loop to be paved, we ask that you sign the deed, have it notarized, and return it to our office in the enclosed self-addressed envelope. If you do not wish to convey the requested strip of land, please return the unsigned deed to us as soon as possible.

Please consider our request carefully. If we are unable to acquire the 50' right-of-way, Trotter's Loop will not be paved. It may also be reclassified as a private road and removed from the County's maintenance inventory. This means that you and the other adjoining property owners would bear the costs of any future road maintenance.

If you have any questions or concerns, please contact Don Smith or Eric Klatt at (843) 255-2700.

Sincerely,

J. Robert McFee, PE Division Director, Engineering and Infrastructure

JRM/EWK/cvs

Enclosures: Deed, map

#### LAW OFFICES OF

### David L. Tedder, P.A.

604-A Bladen St. • Beaufort, South Carolina 29902 Mailing Address: P.O. Box 1282 • Beaufort, SC 29901-1282

Telephone (843) 521-4222 David L. Tedder, Esq. dave@tedderlawoffice.com



Fax Number (843) 521-0082

May 13, 2014

Mr. Ed Saxon General Manager Beaufort-Jasper Water and Sewer Authority 6 Snake Road Okatie, SC 29909

Mr. Gary Kubic Beaufort County Administrator P.O. Drawer 1228 Beaufort, SC 29901

Re: Clarendon Farms Easement and Beaufort County Easement at Ihly Road - Rail ROW

#### Gentlemen:

I want to thank both of you and your staffs for the assistance and cooperation in the recently concluded action last year to close and abandon Ihly Road not only on behalf of my client, Clarendon Farms, but for myself as well. The responses and assistance were expeditious, and too often those who move things along for public bodies receive more complaints than accolades. Erin Dean and Josh Gruber particularly were of great assistance in addressing this matter.

I believe you are both very familiar with the easements negotiated by BJWSA with the County, Clarendon Farms, and REA Contracting in this area, whereby Clarendon negotiated generally the right to manage and control access from the rail boundary at Middle River to the north southward to the end of its properties along Ihly Road (at that time, to the boundary of REA on the west, and the Second Grays Hill Baptist Church on the east). REA obtained easement rights along Jeter Road on the west side of the rail tracks up to where Clarendon Farms began. The County has easement rights for the rail ROW otherwise beyond these areas. Along Ihly Road, this would include the area from Poppy Hill road north to the Clarendon Easement lying to the east of the railroad tracks and the REA easement. I attach a drawing I have marked up to orient you to this description.

Now that Clarendon owns all of the properties along Ihly Road lying to the east of the railroad tracks, and has agreed to provide the alternative routing for the trail as required under the easement agreement with BJWSA and our understandings with the County, I would like to seek an easement amendment to include the area over which the County has easement rights to the north of Poppy Hill Road up to the Clarendon easement. The trail provisions in the Clarendon easement will

continue to provide for the alternative routing from Poppy Hill out to Highway 21. This would not affect the REA area, which is slightly enlarged to eliminate some gaps. As an aside, Clarendon Farms recently purchased 58.51 acres, being all but 8.3 acres of the REA Contracting property (REA is now known as the Lane Corporation) taking access off Jeter Road, and there is a Right of First Refusal between Clarendon and Lane for that remaining 8.3 acres.

We ask for this so that in the near future we can fence and gate this area to assist with wildlife management and to remove this remote area from use by those who have no business down there, and have been dumping white goods, trash, and other items as well as engaging in suspicious behavior, likely drug related.

I have attached a proposed easement Amendment for your consideration, as well as the survey more clearly identifying the various areas involved along Ihly and Jeter Roads.

I would appreciate your favorably passing this request along to your attorneys and staffs for review, and coordinating with me in my efforts to gain your Council's and Board's approval to modify the easement areas. For convenience, the REA easement is recorded at Book 3025 at Page 1482; the Clarendon Easement is at Book 2936 at Page 82.

Sincerely yours,

David L. Tedder

Attorney for Clarendon Farms, LLC

cc:

Jason Hewett and Michele Bowen

for Clarendon Farms, LLC

Josh Gruber, Beaufort County Attorney

Erin Dean, Attorney for BJWSA

| STATE OF SOUTH CAROLINA | ) |                       |
|-------------------------|---|-----------------------|
|                         | ) | AMENDMENT TO EASEMENT |
| COUNTY OF BEAUFORT      | ) | AGREEMENTS            |

WHEREAS, Beaufort-Jasper Water & Sewer Authority granted to Clarendon Farms, L.L.C. a South Carolina Limited Liability Company ("Clarendon"), that certain easement as set forth in easement agreement recorded in Records Book 2936 at Page 82 in the Office of the Register of Deeds for Beaufort County, South Carolina (the "Clarendon Easement Agreement"); and

WHEREAS, Beaufort-Jasper Water & Sewer Authority granted to REA Contracting, a Division of The Lane Construction Corporation, a Connecticut corporation ("Lane"), that certain easement as set forth in easement agreement recorded in Records Book 3025 at Page 1482, aforesaid records (the "Lane Easement Agreement"); and

WHEREAS, The Lane Construction Corporation became the successor in interest of REA Contracting, a Division of the Lane Construction Corporation, to the rights, privileges and responsibilities set out in the Lane Easement Agreement as the surviving entity of that certain merger between REA Contracting, LLC (also sometimes known as REA Contracting, a Division of The Lane Construction Corporation, a Connecticut corporation) and Lane Carolinas Corporation (as evidenced by Certificate of Merger recorded in Records Book 2918 at Page 327, aforesaid records), and that certain merger of Lane Carolinas Corporation with and into The Lane Construction Corporation (as evidenced by Certificate of Merger recorded in Records Book 2918 at Page 332, aforesaid records); and

WHEREAS, Beaufort-Jasper Water & Sewer Authority ("BJWSA") granted to Beaufort County that certain easement as set forth in easement agreement recorded in Records Book 3027 at Page 2495, aforesaid records (the "BJWSA Easement Agreement;" the Clarendon Easement Agreement, the Lane Easement Agreement, and the BJWSA Easement Agreement collectively referred to herein as the "Easement Agreements," and the easements granted in the Easement Agreements collectively referred to herein as the "Easements"); and

WHEREAS, the Easement Agreements contained errors and ambiguities in the descriptions

May 13, 2014

of the various areas granted in the Easements in that certain area between Poppy Hill Road and Clarendon Road, which created gaps and overlaps between the properties owned by Clarendon, Lane, and BJWSA (the "Easement Properties"); and

WHEREAS, Beaufort County desires to convey to Clarendon its rights and obligations to a portion of that certain easement area described in the easement previously granted to Beaufort County by easement agreement recorded in Records Book 3027 at Page 2495, aforesaid records (the "County Easement Agreement"), being more particularly that certain area between Poppy Hill Road and Clarendon Road;

NOW, THEREFORE, this Amendment to Easement Agreement is given to correct and clarify the legal descriptions contained in the those certain Easement Agreements recorded in Records Book 2936 at Page 82, Records Book 3025 at Page 1482 and Records Book 3027 at Page 2495, aforesaid records, and to convey and transfer to Clarendon the interests of Beaufort County in the easements heretofore granted to Beaufort County in that certain area between Poppy Hill Road and Clarendon Road.

In consideration of the premises, the mutual promises, covenants and agreements herein contained, and the further sum of \$1.00 (sole consideration), the parties hereto agree as follows:

- 1. The easement area granted to Clarendon in the Clarendon Easement Agreement (Book 2936 at Page 82) is amended by replacing the legal description of the easement area granted to Clarendon with the legal description on Exhibit A attached hereto and made a part hereof, containing 7.2 acres total, including the area of discrepancy as depicted on the plat referenced in Exhibit A.
- 2. The easement area granted to Lane in the Lane Easement Agreement (Book 3025 at Page 1482) is amended by replacing the legal description of the easement area granted to Lane with the legal description on Exhibit B attached hereto and made a part hereof, containing Easement Area B (containing 1.1 acres), Proposed Easement Area A Expanded (containing 0.8 acres), which includes Easement Area A (containing 0.4 acres), as depicted on the plat referenced in Exhibit B.
- 3. The Easement Area granted to Beaufort County in the County Easement Agreement (Book 3027 at Page 2495) is amended by replacing the legal description of the easement area granted to Beaufort County with the legal description on Exhibit C attached hereto and made a part hereof, containing 4.1 acres total, including the area of discrepancy as depicted on the plat referenced in Exhibit C.
- 4. Beaufort County does hereby transfer and convey to Clarendon, its successors and assigns, all of Beaufort County's interests in the easement area described on Exhibit C, and does hereby transfer all of Beaufort County's rights and obligations regarding the easement area as set forth in the County Easement Agreement to Clarendon

- 5. Beaufort-Jasper Water & Sewer Authority hereby approves the revisions to the legal descriptions as set forth above, the transfer of Beaufort County's interest in the easement area described on Exhibit C to Clarendon, and the transfer of Beaufort County's rights and obligations regarding the easement area to Clarendon under the County Easement Agreement which shall thereafter be subject to the rights and obligations under the easement agreement granted to Clarendon as recorded in Records Book 2436 at Page 82, aforesaid records.
- 5. Clarendon does hereby accept the additional easement area as described in Exhibit C, and acknowledges and agrees that such will be subject to the rights and obligations under the easement agreement granted to Clarendon as recorded in Records Book 2436 at Page 82, aforesaid records.

SIGNATURES ON FOLLOWING PAGES

| his Hand and Seal, thisd  |            | dersigned authorized officer of Clarendon has l  | iereunto set |
|---|------------|--|--------------|
| WITNESSES:  |            | CLARENDON FARMS, L.L.C., a South<br>Limited Liability Company  | Carolina     |
| Signature of 1 <sup>st</sup> Witness  | . <u> </u> | By:  |              |
| Signature of 2 <sup>nd</sup> Witness/Notary                                 | <u>_</u>   |  |              |
| STATE OF GEORGIA COUNTY OF DEKALB   | )          | ACKNOWLEDGMENT   |              |
| I, the undersigned Notae Company, personally appeared foregoing instrument. | of Clare   | ereby certify thatendon Farms, L.L.C., a South Carolina Limite this day and acknowledged the due execu | •            |
| Witness my Hand and of  | ficial sea | l, this day of   | , 20         |
|   | NO         | nature of Notary Public TARY PUBLIC FOR GEORGIA Commission Expires:                                    | (SEAL)       |

| WITNESSES:   | The Lane Construction Corporation, a Connecticut corporation  |
|--|---|
| Signature of 1 <sup>st</sup> Witness   | By:   |
| Signature of 2 <sup>nd</sup> Witness/Notary  |   |
| STATE OF) COUNTY OF  | ACKNOWLEDGMENT  |
| I, the undersigned Notary, do he of The L personally appeared before me this day instrument. | ereby certify that, as ane Construction Corporation, a Connecticut corporation, and acknowledged the due execution of the foregoing |
| Witness my Hand and official sea   | l, this, 20   |
|  | nature of Notary Public TARY PUBLIC FOR   |
|  | Commission Expires:   |

| IN WITNESS WHEREOF, hereunto set his/her Hand and Seal, | , the undersigned authorized officer of Beaufort Count, this, 20  | ty has   |
|---|---|----------|
| WITNESSES:  | BEAUFORT COUNTY   |          |
| Signature of 1 <sup>st</sup> Witness                    | By:  Gary Kubic, County Administrator   |          |
| Signature of 1 withess                                  | Gary Rubic, County Administrator  |          |
| Attest: Sue Rainey, Clerk to Council                    | <u>il</u>   |          |
| STATE OF SOUTH CAROLINA COUNTY OF BEAUFORT              | ) ) ACKNOWLEDGMENT )  |          |
| •   | , do hereby certify that Gary Kubic, as Beaufort C<br>before me this day and acknowledged the due execution |          |
| Witness my Hand and officia                             | ial seal, this, day of, 20  | <u> </u> |
|   |   | SEAL)    |
|   | Signature of Notary Public NOTARY PUBLIC FOR SOUTH CAROLINA My Commission Expires:                          |          |

|   | s/her Hand and Seal, this day of,  |
|---|--|
| WITNESSES:                                  | BEAUFORT-JASPER WATER & SEWER AUTHORITY  |
| Signature of 1 <sup>st</sup> Witness        | By: Ed Saxon, Its General Manager  |
| Signature of 2 <sup>nd</sup> Witness/Notary |  |
| STATE OF SOUTH CAROLINA COUNTY OF BEAUFORT  | ) ACKNOWLEDGMENT )   |
|   | hereby certify that Ed Saxon, as General Manager of Beaufort-<br>rsonally appeared before me this day and acknowledged the due<br>ent. |
| Witness my Hand and offici                  | al seal, this day of, 20   |
|   | Signature of Notary Public NOTARY PUBLIC FOR SOUTH CAROLINA  |
|   | My Commission Expires:   |

### EXHIBIT "A"

## LEGAL DESCRIPTION OF EASEMENT AREA LYING BETWEEN POPPY HILL ROAD AND CLARENDON ROAD CONVEYED TO CLARENDON FARMS, L.L.C., A SOUTH CAROLINA LIMITED LIABILITY COMPANY

ALL THAT certain piece, parcel or lot of land, containing 7.2 acres, more or less, and described as "Easement per deed Book 2936, Page 32 (7.2 acres Total, including the area of Discrepancy)" on that certain Plat entitled "Easement Sketch Prepared for Clarendon Farms, LLC along Portion of Old Railroad, Beaufort County" dated September 19, 2013, prepared by Beaufort Surveying, Inc., David S. Youmans, RLS 9765, a copy of which is recorded in the Register of Deeds Office for Beaufort County in Plat Book \_\_\_\_ at Page \_\_\_\_.

## **EXHIBIT "B"**

# LEGAL DESCRIPTION OF EASEMENT AREA LYING BETWEEN POPPY HILL ROAD AND CLARENDON ROAD CONVEYED TO REA CONTRACTING, A DIVISION OF THE LANE CONSTRUCTION CORPORATION, A CONNECTICUT CORPORATION

ALL THAT certain piece, parcel or lot of land, containing 1.1 acres, more or less, and described as "Easement Area B per Deed Book 3025, Page 1482 (1.1 acres Total, including the area to Fence)" on that certain Plat entitled "Easement Sketch Prepared for Clarendon Farms, LLC along Portion of Old Railroad, Beaufort County" dated September 19, 2013, prepared by Beaufort Surveying, Inc., David S. Youmans, RLS 9765, a copy of which is recorded in the Register of Deeds Office for Beaufort County in Plat Book \_\_\_\_ at Page \_\_\_\_.

AND ALSO, ALL THAT certain piece, parcel or lot of land, containing 0.8 acres, more or less, and described as "Proposed Easement Area A Expanded 0.8 acres Total)" on that certain Plat entitled "Easement Sketch Prepared for Clarendon Farms, LLC along Portion of Old Railroad, Beaufort County" dated September 19, 2013, prepared by Beaufort Surveying, Inc., David S. Youmans, RLS 9765, a copy of which is recorded in the Register of Deeds Office for Beaufort County in Plat Book \_\_\_\_ at Page \_\_\_\_, which includes that area containing 0.4 acres, more or less, and described as "Easement Area a per Deed Book 3025, Page 1482 (0.4 acres Total,)" on that same plat.

### EXHIBIT "C"

LEGAL DESCRIPTION OF
EASEMENT AREA LYING BETWEEN
POPPY HILL ROAD AND CLARENDON ROAD
BEING CONVEYED TO BEAUFORT COUNTY, AND
BEING SIMULTANEOUSLY TRANSFERRED TO
CLARENDON FARMS, L.L.C.,
A SOUTH CAROLINA LIMITED LIABILITY COMPANY

ALL THAT certain piece, parcel or lot of land, containing 4.1 acres, more or less, and described as "Beaufort County Easement Area per Deed Book 3027, Page 2495 (4.1 acres Total, includes Aarea of Discrepancy)" on that certain Plat entitled "Easement Sketch Prepared for Clarendon Farms, LLC along Portion of Old Railroad, Beaufort County" dated September 19, 2013, prepared by Beaufort Surveying, Inc., David S. Youmans, RLS 9765, a copy of which is recorded in the Register of Deeds Office for Beaufort County in Plat Book \_\_\_\_ at Page \_\_\_\_.

May 13, 2014

