

COUNTY COUNCIL OF BEAUFORT COUNTY
ADMINISTRATION BUILDING
BEAUFORT COUNTY GOVERNMENT ROBERT SMALLS COMPLEX
100 RIBAUT ROAD
POST OFFICE DRAWER 1228
BEAUFORT, SOUTH CAROLINA 29901-1228

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GERALD W. STEWART
VICE CHAIRMAN

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www.bcgov.net

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COUNTY ADMINISTRATOR

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DEPUTY COUNTY ADMINISTRATOR

THOMAS J. KEAVENY, II
COUNTY ATTORNEY

ASHLEY M. BENNETT
CLERK TO COUNCIL

AGENDA
GOVERNMENTAL COMMITTEE
(Includes Public Safety Division)

Monday, February 6, 2017

4:00 p.m.

Executive Conference Room, Administration Building
Beaufort County Government Robert Smalls Complex
100 Ribaut Road, Beaufort

Governmental Committee Members:

Gerald Dawson, Chairman
Steve Fobes, Vice Chairman
Mike Covert
Brian Flewelling
York Glover
Jerry Stewart
Roberts "Tabor" Vaux

Staff Liaison:

Phil Foot, Assistant County Administrator
Public Safety

1. CALL TO ORDER – 4:00 P.M.
2. DISCUSSION / UPDATE ON ECONOMIC DEVELOPMENT
3. CONSIDERATION OF CONTRACT AWARD
 - A. Public Health Insecticide for Beaufort County Mosquito Control ([backup](#))
4. CONSIDERATION OF REAPPOINTMENTS AND APPOINTMENTS
 - A. Bluffton Township Fire District Board
 - B. Burton Fire District Commission
 - C. Daufuskie Island Fire District Board
 - D. Parks and Leisure Services Board
 - E. Sheldon Fire District Board
5. EXECUTIVE SESSION
 - A. Discussion incident to proposed contractual negotiations and discussion of economic development projects
6. ADJOURNMENT





COUNTY COUNCIL OF BEAUFORT COUNTY

PURCHASING DEPARTMENT

106 Industrial Village Road, Bldg. 2, Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

David L Thomas, Purchasing Director

dthomas@bcgov.net 843.255.2353

TO: Councilman Gerald Dawson, Chairman, Governmental Committee ▼

FROM: David L Thomas. CPPO. Purchasing Director

SUBJ: Sole Source Purchase ▼

Request to Purchase Public Health Insecticide for Beaufort County Mosquito Control

DATE: 01/13/2017 

BACKGROUND:

The Purchasing Department received a request from the Mosquito Control Director to purchase an EPA-registered public health insecticide

VENDOR INFORMATION:

Clarke Mosquito Control Products, Inc., Roselle, IL


(\$82,789 + \$4,967 tax + \$412 shipping)

* Vendor will provide 5 extra cases free of charge (worth \$4,224)

COST:

\$88,168*


0

 Insert Addition Vendor Info.

FUNDING:

Account 10001400-52320, Mosquito Control, Public Health Products

As of January 13, 2017, Mosquito Control has approximately \$300 thousand available with its Fiscal Year 2017 appropri

Funding approved: Yes ▾ By: aholland Date: 01/13/2017 


FOR ACTION: Governmental Committee meeting occurring on February 6, 2017 


RECOMMENDATION:

The Purchasing Department recommends that the Governmental Committee approve the purchase of Natular XRT tablets for \$88,168 from

Attachment:  Mosquito Control Insecticide.pdf
527.2 KB

cc: Gary Kubic, County Administrator

Approved: Yes ▾ Date: 01/13/2017 


Check to override approval: ☒ Overridden by: gkubic

Override Date: 01/12/2017 

Joshua Gruber, Deputy County Administrator/Special Counsel

Approved: Select... ▾ Date: 

Check to override approval: ☒ Overridden by: jgruber


Override Date: 01/13/2017 

Alicia Holland, Assistant County Administrator, Finance

Approved: Yes ▾ Date: 01/13/2017 

Phil Foot Assistant County Administrator, Public Safety ▾


Approved: Yes ▾ Date: 01/13/2017 

Check to override approval: ☐ Overridden by: 


Override Date: ready for admin: ☒

Gregg Hunt Director, Mosquito Control Department ▾

Approved: Yes ▾ Date: 01/13/2017 

Check to override approval: ☐ Overridden by: 

Override Date: ready for admin: ☒

 CC others

After Initial Submission, Use the Save and Close Buttons



QUOTATION

B Beaufort County M.C.D. (B11310)
I Elizabeth Hager
L 84 Shanklin Rd
L
Beaufort, SC 29906-8427
T 843-255-5800
O 843-846-1633

S Beaufort County M.C.D.
H Elizabeth Hager
I 39 Airport Cir
P
Beaufort, SC 29907-1523
T 843-255-5800
O

Address ID: 000000

Quotation #	Quote Date	Salesperson	Written by	Valid to
0002016377	01/09/17	Joe Strickhouser	Stephanie Rodriguez - Sales Assoc.	12/31/17

Delivery Method	Terms
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Best Way	Net 30 Days
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Item #	Item Description	Qty Ordered	Unit Price	Extended Price
11850	NATULAR XRT TABLET US EPA Current Label	98 cs	844.79/ cs	82,789.42

Freight Charge	411.60
Order total	88,168.39
Total	88,168.39
Tax:	4,967.37

* For your convenience we also accept Visa and MasterCard

Clarke will charge applicable sales taxes unless a valid exemption certificate is Emailed to: accountsreceivable@clarke.com or faxed to: 630-672-7439

Helping make communities around the world more livable, safe and comfortable.



675 Sidwell Court
St. Charles, IL 60174
630.894.2000 P
630.443.3070 F
www.clarke.com

January 9, 2017

Beaufort County M.C.D.
Attn: Gregg Hunt
Beaufort, SC

Dear Gregg;

If you purchase 98 cases of Natular XRT's as quoted in Quotation No: 0002016377
Clarke will give the Beaufort County 5 cases of Natular XRT, free of charge. Please
don't hesitate to call if you have any questions.

Best regards,

Joe Strickhouser
704-756-5837



Dow AgroSciences

Dow AgroSciences, LLC
9330 Zionsville Road Indianapolis, IN 46268 USA Tel 317 337 0000

www.dowagro.com

January 6, 2016

To whom it may concern,

Please allow this letter to confirm that Dow AgroSciences has granted Clarke Mosquito Control Products, Inc. exclusive rights to market its active ingredient spinosad for mosquito larval control products within the United States. Dow AgroSciences understands that spinosad is utilized in Clarke's Natular G, Natular G30, Natular T30, Natular XRT, Natular 2EC and Natular DT products.

Please let me know if you need further details.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Lisa Bostock".

Lisa Bostock

New Business and Market Manager – Growth Insecticides

Dow AgroSciences

01/13/2017 09:00
aholland

BEAUFORT COUNTY
BEAUFORT COUNTY - STATEMENT OF
REVENUES, EXPENDITURES AND FUND BALANCE

P 1
glytdbud

FOR 2017 13

ACCOUNTS FOR: 1000 GENERAL FUND	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD EXPENDED	ENC/REQ	AVAILABLE BUDGET	PCT USED
10001400 MOSQUITO CONTROL							
50 PERSONNEL SERVICES	650,741	320	650,901	327,180.27	.00	323,720.73	50.3%
51 PURCHASED SERVICES	148,905	269,224	283,517	216,029.92	10,531.07	56,956.01	79.9%
52 SUPPLIES	708,246	-121,096	647,698	131,972.23	216,977.42	298,748.35	53.9%
54 CAPITAL OUTLAY	193,174	-148,448	118,950	77,357.00	32,788.05	8,804.95	92.6%
TOTAL MOSQUITO CONTROL	1,701,066	0	1,701,066	752,539.42	260,296.54	688,230.04	59.5%
TOTAL GENERAL FUND	1,701,066	0	1,701,066	752,539.42	260,296.54	688,230.04	59.5%