

COUNTY COUNCIL OF BEAUFORT COUNTY  
ADMINISTRATION BUILDING  
BEAUFORT COUNTY GOVERNMENT ROBERT SMALLS COMPLEX  
100 RIBAUT ROAD  
POST OFFICE DRAWER 1228  
BEAUFORT, SOUTH CAROLINA 29901-1228  
TELEPHONE: (843) 255-2180  
www.bcgov.net

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INTERIM COUNTY ADMINISTRATOR

THOMAS J. KEAVENY, II  
COUNTY ATTORNEY

ASHLEY M. BENNETT  
CLERK TO COUNCIL

AGENDA  
GOVERNMENTAL COMMITTEE  
Monday, May 7, 2018  
**4:00 p.m.**  
Executive Conference Room, Administration Building  
Beaufort County Government Robert Smalls Complex  
100 Ribaut Road, Beaufort

Governmental Committee Members:

Gerald Dawson, Chairman  
Steve Fobes, Vice Chairman  
Mike Covert  
Brian Flewelling  
York Glover  
Jerry Stewart  
Roberts "Tabor" Vaux

Staff Support:

Phil Foot, Assistant County Administrator  
Public Safety

1. CALL TO ORDER – **4:00 P.M**
2. UPDATE / RECONSTRUCTION ERA MONUMENT
3. UPDATE / ECONOMIC DEVELOPMENT CORPORATION
4. UPDATE / SOUTHERNCAROLINA REGIONAL DEVELOPMENT ALLIANCE ([backup](#))
5. UPDATE / REMOTE PARKING FOR HUNTING ISLAND STATE PARK BEACH
6. CONSIDERATION OF REAPPOINTMENTS AND APPOINTMENTS  
A. Lady's Island / St. Helena Island Fire District Commission
7. ADJOURNMENT





# Quarterly Update

Beaufort County Council

May 2018





## Spartina 449 Expansion

\$300,000 Investment and 15 New Jobs





**The Parker Companies | New | \$1M | 16 Jobs**



**Spartina 449 | Expansion | \$300K | 15 Jobs**



**OPDE Group | Solar | \$63M**



**Lowcountry Aviation Company | \$1.7M | 36 Jobs**

# 1<sup>st</sup> Quarter 2018 Project Activity - Regionwide

- Began 2018 with **79** active projects
- **28** new projects added in 2018
- Submitted **10 RFIs** on new projects
- Announced **4** projects
- **74** new property submissions
- **25** new property visits
- **61** projects still active

*Project activity from January 1, 2018 thru April 30, 2018*



# 1<sup>st</sup> Quarter 2018 Project Activity – Beaufort County

- **12** active projects considering Beaufort County
- **6** new Beaufort County site submissions to active projects

*Project activity from January 1, 2018 thru April 30, 2018*



# Product Development

# 1<sup>st</sup> Quarter 2018 Product Development Highlights – Regionwide

- Continued to coordinate with Palmetto Rural Telephone Coop. on fiber optic routing and extensions to industrial parks in the SCA Region
- Installed external building and parking lot LED lights on Pointe Salkehatchie Speculative Building in Allendale County
- Continued our coordination with The Bamberg Barnwell Emergency Medical Center for drone photos and utility grant progress
- Continued our coordination with the SC Power Team, county officials and SC DOC for identification of new industrial sites along H&B Rail Route in Hampton County and Colleton County
- Completed project specific wetland coordination in Lowcountry Industrial Park in Hampton County
- Engaged with the consultant on wetland delineation to continue our progress on a new speculative building in the Southern Carolina Industrial Campus in Hampton County
- Provided drone flights for photos and video of Swiss Krono's expansion construction in Barnwell County
- Continued to work on specific due diligence projects for the Sherwood Industrial Tract in Jasper County
- Released contract to have a partial floor and drive-in door installed in the CrossRhodes Spec. Building in Bamberg County
- Completed additional building improvements to the Shaw Building for a specific project



# 1<sup>st</sup> Quarter 2018 Product Development Highlights – Regionwide

- Permitting future site clearing for the next speculative building lot in the CrossRhodes Park in Bamberg County
- Master planning of newly purchased area in the Southern Carolina Industrial Campus
- Coordinated with the Barnwell EDC on the Blackville Speculative Building potential upgrades
- Completed parking lot paving, landscaping, irrigation and lighting at the CrossRhodes Speculative Building in Bamberg County
- Coordination with the Beaufort EDC on next steps for a potential speculative building in Beaufort Commerce Park
- Engaged with the contractor on the progress of the Highway 68 widening project
- Provided assistance to Allendale County on the University Mile project
- Completed repairs on insurance claims for storm damage to SCA facilities
- Assisted Jasper County with selection and contracting for speculative building #4 in Cypress Ridge Park
- Updated existing site flyers and assisted marketing with creation of flyer of new properties
- Continuously worked to update or obtain due diligence information on sites within the region

*In addition to these, SCA also worked on many project specific items*



# Marketing

# 1<sup>st</sup> Quarter 2018 External Marketing Highlights

- SC Department of Commerce's International Team Visit
- IPP Expo in Atlanta, GA, with associates from the SC Department of Agriculture
- SC Agribusiness Site Selector Forum in Charleston, SC
- State Site Consultants Luncheon in Washington, DC
- Aerospace and Defense Supplier Summit with SCDOC Team in Seattle, WA
- RBC Heritage Skybox: Prospects, Expanding Industry, Site Consultants and Allies

## Upcoming:

- Nordic Investment Mission in Helsinki, Finland
- SelectUSA in Washington, DC
- Atlanta Site Consultants



# 1<sup>st</sup> Quarter 2018 External Marketing Highlights

## European American Investment Council:

- Provides intel on movement, trends and events
- Gives us first look at RFIs from European companies
- Serves as a clearinghouse for European companies
- Assists with appointment setting with European companies with active projects
- Offers marketing missions
- Provides lists of potential leads
- Shares our regional news with European multipliers and companies



## European Marketing:

- Working with SC Connect and K&L Gates
- Marketing mission in October



# 1<sup>st</sup> Quarter 2018 External Marketing Highlights

## Israeli Business Conference, Hilton Head Island:

- Attracting Israeli businesses
- Working with Jewish leaders stateside
- First quarter of 2019



## Savannah Economic Development Authority:

- Collaborating on marketing
- First marketing mission scheduled for October 2018



## SC Power Team Partnership:

- Participating in marketing missions





# 1<sup>st</sup> Quarter 2018 Internal Marketing Highlights

- Hosted the annual Board of Directors retreat at Sea Pines Resort, Hilton Head Island
- Sponsored several chamber events in each county, including Beaufort Legislative Luncheon, State of Colleton, State of Jasper, Barnwell Business After Hours, etc.
- Hosted our annual Spring Business and Industry Golf Tournament at Hampton Hall Golf Club
- Updates to our website, [www.SouthernCarolina.org](http://www.SouthernCarolina.org), our social media, and our auxiliary sites (*microsites*)
- Created a website for the new regional emergency medical center
- Created a communications plan for the regional emergency medical center
- Working on microsite with job listings



*Colleton County Habitat for Humanity*



# Committee of 100 Update

- Organized initial meeting
- Produced first membership recruitment reception
- Produced marketing materials and packets
- Conducted initial mailing
- New members joining
- Publicity will begin in the next two weeks
- Planning for next meeting in late May or early June
- Recruiting new members

## Steering Committee:

<i>Rick Gooding</i>	<i>Nancy Foster</i>	<i>Wil Alexander</i>
<i>Ashley Feaster</i>	<i>Carlton Dallas</i>	<i>Eric Sommerville</i>
<i>Lee Petrolawicz</i>	<i>Marje Thomas</i>	<i>Marty Sauls</i>
<i>Mike Cymbor</i>		







Improving the Quality of Life for  
Our Citizens Through Job Creation

[www.SouthernCarolina.org](http://www.SouthernCarolina.org)

