

COUNTY COUNCIL OF BEAUFORT COUNTY  
ADMINISTRATION BUILDING  
BEAUFORT COUNTY GOVERNMENT ROBERT SMALLS COMPLEX  
100 RIBAUT ROAD  
POST OFFICE DRAWER 1228  
BEAUFORT, SOUTH CAROLINA 29901-1228  
TELEPHONE: (843) 255-2180  
www.bcgov.net

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AGENDA  
GOVERNMENTAL COMMITTEE  
(Includes Public Safety Division)  
Monday, November 6, 2017  
4:30 p.m.

Executive Conference Room, Administration Building  
Beaufort County Government Robert Smalls Complex  
100 Ribaut Road, Beaufort

Governmental Committee Members:

Gerald Dawson, Chairman  
Steve Fobes, Vice Chairman  
Mike Covert  
Brian Flewelling  
York Glover  
Jerry Stewart  
Roberts "Tabor" Vaux

Staff Support:

Phil Foot, Assistant County Administrator  
Public Safety

1. CALL TO ORDER – 4:30 P.M.
2. CONSIDERATION OF CONTRACT AWARD
  - A. Emergency Medical Services (EMS) Purchase for One Ambulance (\$240,997) ([backup](#))
3. UPDATE / ECONOMIC DEVELOPMENT CORPORATION
4. ADJOURNMENT

2017 Strategic Plan Committee Assignments

County Economic Development Policy Framework (Economic Development Corporation)  
Heritage/Historic Tourism Plan  
U.S. Highway 278 Expansion/Improvements (SCDOT): Advocacy  
U.S. Highway 278 Corridor (Gateway) Environmental Assessment





**COUNTY COUNCIL OF BEAUFORT COUNTY**  
**PURCHASING DEPARTMENT**

106 Industrial Village Road, Bldg. 2, Post Office Drawer 1228  
 Beaufort, South Carolina 29901-1228

David L Thomas, Purchasing Director

dthomas@bcgov.net 843.255.2353

**TO:** Councilman Gerald Dawson, Chairman, Governmental Committee

**FROM:** David L Thomas. CPPO. Purchasing Director

**SUBJ:** State Contract Purchase

Emergency Medical Services (EMS) Purchase for One Ambulance

**DATE:** 11/02/2017

**BACKGROUND:**

The Purchasing Department received a request from Beaufort County's EMS Department to purchase one new 2017 Ford F450 4x2 Ambulance Conversion package. This purchase request will use the HGAC Buy Cooperative Contract, a National Cooperative contract used by state and local governments. The EMS Department, along with First Vehicle Services, recommends the purchase of this ambulance due to their overall performance and the close proximity of the factory to Beaufort County.

The HGAC Buy Contract will provide a new 2017 Ford F450, 4x2, Diesel, Type I Ambulance. The ambulance will be delivered to the County before the end of the current fiscal year.

**VENDOR INFORMATION:**

AEV Northwestern Emergency Vehicles, Jefferson, NC  
 New Ambulance (1 @ \$240,497.00)

SC Sales Tax (1 x \$500)

**COST:**

\$240,997.00

See above

**FUNDING:**

Account #40090011-54003, EMS, Vehicle Purchases.

Funding approved:  By:  Date:

**FOR ACTION:** Governmental Committee meeting occurring November 6, 2017.

**RECOMMENDATION:**

The Governmental Committee approve and recommend to County Council the contract award to purchase one Ambulances from the aforementioned contractor for a total cost of \$240,997.00.

Attachment:

 Recommendation Ltr Attach Ambulance 11062017.pdf  
1.03 MB

cc: Joshua Gruber, Interim County Administrator

Approved:  Date:

Check to override approval: ☐ Overridden by:

Override Date:

Alicia Holland, Assistant County Administrator, Finance

Approved:  Date:

Approved:  Date:

Check to override approval: ☐ Overridden by:

Override Date:

ready for admin: ☒

Approved:  Date:

Check to override approval: ☐ Overridden by:

Override Date:

ready for admin: ☒

**After Initial Submission, Use the Save and Close Buttons**



**CONTRACT PRICING WORKSHEET**  
For MOTOR VEHICLES OnlyContract  
No.:

AM10-16

Date  
Prepared:

10/31/2017

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Beaufort County Council	Contractor:	AEV / NORTHWESTERN EMERGENCY VEHICLES		
Contact Person:	Howell Youmaus	Prepared By:	David Hudler		
Phone:	843-812-8030	Phone:	336-977-1015 (cell)		
Fax:		Fax:	336-246-8978		
Email:	<a href="mailto:howelly@bcgov.net">howelly@bcgov.net</a>	Email:	<a href="mailto:david@nwev.com">david@nwev.com</a>		
Product Code:	AA03	Description:	Type I Ford F-450 4X2 AEV Ambulance		
<b>A. Product Item Base Unit Price Per Contractor's H-GAC Contract:</b>		<b>\$148,524.00</b>			
<b>B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.</b> (Note: Published Options are options which were submitted and priced in Contractor's bid.)					
Description		Cost	Description		Cost
01-FM-4WH2 Aluminum Wheels		1,257.00	05-EL-23XW Stop/Tail Whelen M9		495.00
05-HA-13HX Condenser ACC X717		875.00	05-EL-23X4 Turn Whelen M9		562.00
02-BC-0500 Walk through Cab High		819.00	05-EL-23XY Back up Whelen M9		571.00
04-EA-14A8 Running Boards		1,444.00	05-EL-256B Entry Door Lights		332.00
04-BW-ABX Rear Bumper		952.00	05-EL-45L4 Left Scene Light		528.00
06-IG-0310 Vanner 20-1050 CUL		1,381.00	05-EL-45TA Right Scene Light		528.00
07-01-SEIV Wise Child Seat		689.00	05-EL-46R4 Rear Load Lights		528.00
07-CA-48ZT Solid Surface		853.00	05PM-LRK3 Whelen M9 Warning Lights		3,000.00
04-HA-1310 Arctic Wedge		1,051.00	05-PM-LRK 1 Whelen M9 front of box		900.00
10-EC-2700 Refrigeratoer Norcold		867.00	04-BW-DP00		503.00
02-B8-1D80 Body Mod		1,371.00	Subtotal From Additional Sheet(s):		63,457.00
04-SU-1707 Liquid Spring		3,827.00	Subtotal B:		86,790.00
<b>C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.</b> (Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)					
Description		Cost	Description		Cost
GTT Opticom GPS Preemption High Priority Series		4,183.00			
			Subtotal From Additional Sheet(s):		
			Subtotal C:		4183
Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).			For this transaction the percentage is:		2%
<b>D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)</b>					
Quantity Ordered:	1	X Subtotal of A + B + C:	239497	=	Subtotal D: 239497
<b>E. H-GAC Order Processing Charge (Amount Per Current Policy)</b>					Subtotal E: 1000
<b>F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges:</b>					
Description		Cost	Description		Cost
			Subtotal F:		0
Delivery Date:		TBD	<b>G. Total Purchase Price (D+E+F):</b>		240497



### ADDITIONAL PUBLISHED OPTIONS

Description	Cost
04-BW-DP25 Aluminum Rear kick plate	623.00
04-EA-31C0 Electric Zico	2,175.00
05-HA-0654 Danhard 125 VAC System	3,752.00
06-EC-3070 Recording System	1,338.00
07-CA-3300 Robinson Roll door	953.00
07-CA-4900 Solid Surface Telemetry Area	749.00
08-CR-09PL Stryker power load	26,774.00
08-05-0500 Zico O2 Lift	2,834.00
07-WC-LPTN Life Pak 15 bracket	1,245.00
12-PT-02E0 Custom Paint	2,400.00
34-XX-3201 Stryker Power Pro	15,897.00
34-XX-3209 Stryker XPS side rail	2,652.00
34-XX-3212 Stryker Compatibility kit	2,065.00
	TOTAL:
	\$63,457.00

### ADDITIONAL UNPUBLISHED OPTIONS

[illegible]